



Investor Presentation

First Quarter 2024 Results

May 13, 2024 Update



Forward Looking Statements and Other Matters

This presentation includes forward-looking statements within the meaning of the “Safe-Harbor” provisions of the Private Securities Litigation Reform Act of 1995. Words or phrases such as “believe,” “will,” “should,” “will likely result,” “are expected to,” “will continue,” “is anticipated,” “estimate,” “project,” “plans,” “strategy,” or similar expressions are intended to identify these forward-looking statements. You are cautioned not to place undue reliance on any forward-looking statements. These statements are necessarily subject to risk and uncertainty and actual results could differ materially from those anticipated due to various factors, including those set forth from time to time in the documents filed or furnished by Banc of California, Inc. (the “Company”) with the Securities and Exchange Commission (“SEC”). The Company undertakes no obligation to revise or publicly release any revision or update to these forward-looking statements to reflect events or circumstances that occur after the date on which such statements were made, except as required by law.

Factors that could cause actual results to differ materially from the results anticipated or projected include, but are not limited to: (i) changes in general economic conditions, either nationally or in our market areas, including the impact of supply chain disruptions, and the risk of recession or an economic downturn; (ii) changes in the interest rate environment, including the recent and potential future changes in the FRB benchmark rate, which could adversely affect our revenue and expenses, the value of assets and obligations, the realization of deferred tax assets, the availability and cost of capital and liquidity, and the impacts of continuing inflation; (iii) the credit risks of lending activities, which may be affected by deterioration in real estate markets and the financial condition of borrowers, and the operational risk of lending activities, including the effectiveness of our underwriting practices and the risk of fraud, any of which may lead to increased loan delinquencies, losses, and non-performing assets, and may result in our allowance for credit losses not being adequate; (iv) fluctuations in the demand for loans, and fluctuations in commercial and residential real estate values in our market area; (v) the quality and composition of our securities portfolio; (vi) our ability to develop and maintain a strong core deposit base, including among our venture banking clients, or other low cost funding sources necessary to fund our activities particularly in a rising or high interest rate environment; (vii) the rapid withdrawal of a significant amount of demand deposits over a short period of time; (viii) the costs and effects of litigation; (ix) risks related to the Company’s acquisitions, including disruption to current plans and operations; difficulties in customer and employee retention; fees, expenses and charges related to these transactions being significantly higher than anticipated; and our inability to achieve expected revenues, cost savings, synergies, and other benefits; and in the case of our recent acquisition of PacWest Bancorp (“PacWest”), reputational risk, regulatory risk and potential adverse reactions of the Company’s or PacWest’s customers, suppliers, vendors, employees or other business partners; (x) results of examinations by regulatory authorities of the Company and the possibility that any such regulatory authority may, among other things, limit our business activities, restrict our ability to invest in certain assets, refrain from issuing an approval or non-objection to certain capital or other actions, increase our allowance for credit losses, result in write-downs of asset values, restrict our ability or that of our bank subsidiary to pay dividends, or impose fines, penalties or sanctions; (xi) legislative or regulatory changes that adversely affect our business, including changes in tax laws and policies, accounting policies and practices, privacy laws, and regulatory capital or other rules; (xii) the risk that our enterprise risk management framework may not be effective in mitigating risk and reducing the potential for losses; (xiii) errors in estimates of the fair values of certain of our assets and liabilities, which may result in significant changes in valuation; (xiv) failures or security breaches with respect to the network, applications, vendors and computer systems on which we depend, including due to cybersecurity threats; (xv) our ability to attract and retain key members of our senior management team; (xvi) the effects of climate change, severe weather events, natural disasters, pandemics, epidemics and other public health crises, acts of war or terrorism, and other external events on our business; (xvii) the impact of bank failures or other adverse developments at other banks on general depositor and investor sentiment regarding the stability and liquidity of banks; (xviii) the possibility that our recorded goodwill could become impaired, which may have an adverse impact on our earnings and capital; (xix) our existing indebtedness, together with any future incurrence of additional indebtedness, could adversely affect our ability to raise additional capital and to meet our debt obligations; (xx) the risk that we may incur significant losses on future asset sales; and (xxi) other economic, competitive, governmental, regulatory, and technological factors affecting our operations, pricing, products and services and the other risks described in this press release and from time to time in other documents that we file with or furnish to the SEC.

Certain of the financial information in this presentation with respect to results for the three months ended March 31, 2024 has been updated from preliminary financial results initially reported by the Company on April 23, 2024. Please refer to this presentation in lieu of the materials previously made available. For additional information, see “Update to Previously Reported Results” in Part II, Item 5 of the Company’s Quarterly Report on Form 10-Q for the period ended March 31, 2024 filed with the SEC on May 10, 2024.

1Q24 Highlights

1Q24 results updated for a revised accretion estimate (see page 5)

- ❖ Increased profitability largely driven by expanding NIM and lower operating expenses
- ❖ NIM improvement reflects ongoing actions to lower total cost of funds
 - Right-sized cash levels
 - Growing NIB and core deposit ratios
 - Lower reliance on wholesale funding
- ❖ Growing capital and tangible book levels
- ❖ Continued to strengthen reserve levels and experienced lower charge-offs
- ❖ Profitability targets of ~1.1% ROAA and ~13% ROTCE

First full quarter results post merger reflect benefits of balance sheet restructuring and initial progress

		1Q24	4Q23
Operating Results	PTPP / Adjusted PTPP ^(1,2)	\$52.4 / \$57.2mm	(\$613.0) / (\$26.0)mm
	EPS / Adjusted EPS ⁽¹⁾	\$0.12 / \$0.15	(\$4.55) / (\$0.59)
	ROAA / Adjusted ROAA ⁽¹⁾	0.33% / 0.37%	(5.09%) / (0.56%)
	ROATCE / Adjusted ROATCE ⁽¹⁾	4.3% / 4.9%	(88.0%) / (10.8%)
	NIE Ratio / Adjusted NIE Ratio ⁽¹⁾	2.26% / 2.20%	3.83% / 2.31%
	NIM	2.66%	2.15% ⁽³⁾
Balance Sheet Results	Cash / assets	8.6%	14.0%
	Wholesale funding / assets ⁽⁴⁾	15.4%	16.6%
	Deposits / total funding	93.1%	91.3%
	NIB ratio	27.1%	25.6%
Robust Capital	CET 1	10.1%	10.1%
	Total capital	16.4%	16.4%
	BVPS	\$17.13	\$17.12
	TBVPS ⁽¹⁾	\$15.03	\$14.96
Strong Credit Reserves	ACL ratio	1.26%	1.22%
	NCOs	0.02%	0.22%

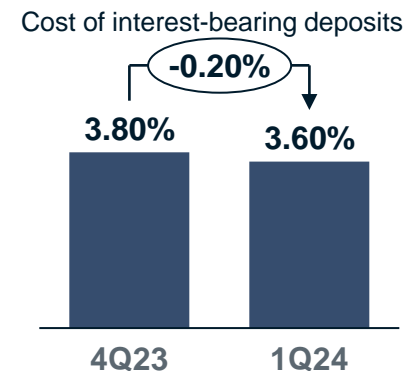
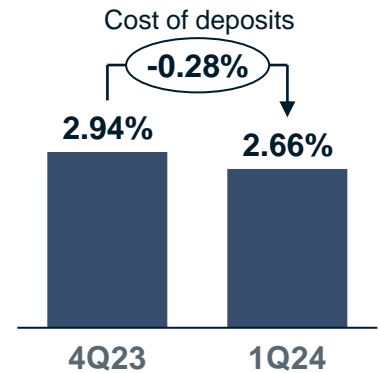
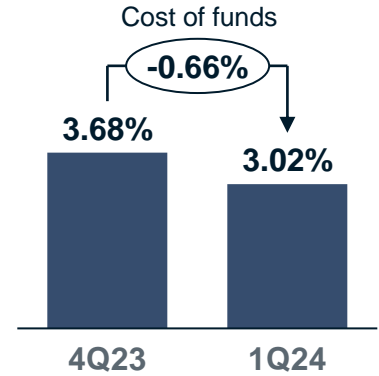
First Quarter 2024 Earnings Results

- ❖ Net interest income increased \$78 million, or 52%:
 - Interest income increase due to the full-quarter impact of the combined loan portfolio
 - Interest expense reduction driven by 4Q23 and 1Q24 balance sheet restructuring activities and lower deposit costs
- ❖ Noninterest income stable when adjusted for 4Q23 nonrecurring items, including impact of legal recoveries
- ❖ Operating expense reduction reflects the early impact of the company's integration and cost reduction initiatives

Increased earnings driven by NIM expansion and lower operating expenses

(\$ in millions)	1Q24	4Q23	3Q23
Total interest income	\$ 479	\$ 467	\$ 446
Total interest expense	250	316	315
Net interest income	229	151	131
Noninterest income	34	46	46
Loss on sale of securities and loans	0	(446)	(2)
Total noninterest (loss) income	34	(400)	44
Total revenue	263	(249)	175
Noninterest expense	211	252	191
Acquisition, integration and reorganization costs	0	112	10
Total noninterest expense	211	364	201
Pre-tax pre-provision income	52	(613)	(27)
Provision for credit losses	10	47	0
(Loss) earnings before income taxes	42	(660)	(27)
Income tax (benefit) expense	12	(177)	(3)
Net (loss) earnings	\$ 31	\$ (483)	\$ (23)
Preferred stock dividends	10	10	10
Net (loss) earnings available to common stockholder	\$ 21	\$ (493)	\$ (33)

Key Income Statement Metrics			
EPS	\$ 0.12	\$ (4.55)	\$ (0.42)
Adjusted EPS	0.15	(0.59)	(0.32)
Return on average assets (ROAA)	0.33%	-5.09%	-0.24%
Adjusted ROAA	0.37%	-0.56%	-0.15%
Net interest margin	2.66%	1.69%	1.45%
NIE / Average assets	2.26%	3.83%	2.11%
Adjusted NIE / Average assets	2.20%	2.31%	2.01%



Note: Periods prior to 4Q23 represent PACW standalone.

Updated Accretion Estimates

- ❖ We identified a data onboarding issue in our loan systems that impacted our initial estimate for net loan discount accretion income in 1Q24, which has been remediated
- ❖ As a result, we have revised our 1Q24 estimate for accretion income and updated all related financials in our most recent 10-Q filing
- ❖ Purchased loan discount required to be accreted over the contractual life of each individual loan, with recapture of any remaining discount into interest income when actual prepayments occur
 - ❖ Future scheduled accretion expected to be stable in FY24 with modest declines in lockstep with principal balances
 - ❖ Realized accretion will depend on actual prepayment speeds

We revised 1Q24 results to reflect an updated loan accretion estimate

(\$ in millions except per share data)

Revised Financial Metrics

	Prior 1Q24	Revised 1Q24	B / (W)
Deferred purchase discount, net	\$229	\$239	\$10.0
Net loan discount accretion (income)	32.5	22.4	(10.0)
PTPP earnings / adj. PTPP earnings ^(1,2)	62.4 / 67.3	52.4 / 57.2	(10.0)
Net earnings / adj. net earnings ^(1,3,4)	28.2 / 34.3	20.9 / 27.0	(7.3)
EPS / adjusted EPS ^(1,4)	0.17 / 0.19	0.12 / 0.15	(0.05) / (0.04)
Net interest margin	2.78%	2.66%	-0.12%
Loan yield	6.23%	6.08%	-0.15%

Net Purchase Discount / Premium by Loan Category

Portfolio Class	3/31/2024			
	Recorded Investment	Deferred Purchase Discount / (Premium)	Wtd. Avg. Contractual Remaining Maturity	Original Purchase Yield ⁽⁵⁾
Commercial real estate	\$1,577	\$152	5.0	7.95%
Other commercial	1,231	8	1.5	9.05%
Multifamily	788	133	7.8	8.96%
Commercial construction	213	1	1.1	10.68%
Other	153	4	6.7	9.35%
Total acquired BOC net loan discount	\$3,962	\$298	4.3	8.69%
Legacy PACW net loan premiums	21,592	(59)	12.6	NA
Unearned remaining total net discount	\$25,554	\$239	11.3	NA

This table provides additional information related to the loans acquired in the merger and the assumptions underlying the accretion estimates



1. Denotes a non-GAAP financial measure; see "Non-GAAP Reconciliation" slides at end of presentation.
 2. PTPP abbreviated for pre-tax pre-provision.
 3. Net earnings and adjusted net earnings reflects net earnings available to common and equivalent stockholders.
 4. Effective tax rates of 27.3% used.
 5. Represents the internal IRR used in the level yield calculations upon acquisition of these loans over their contractual life.

Management Outlook

Assumptions

- ❖ We remain focused on achieving financial targets but current environment provides challenges
 - ❖ “Higher for longer” rate environment
 - ❖ Lower estimated accretion
 - ❖ Timing of FDIC assessment reduction
- ❖ Profitability expectations currently assume two 25 bps Fed funds rate reductions in 2024 (one in 3Q24 and one in 4Q24)
- ❖ Execution of management strategy to reduce both interest expense and operating expense
- ❖ Does not assume a significant recession or credit event

Financial Targets remain unchanged, but timing is uncertain given environment

❖ Focused on delivering high quality franchise

ROAA: ~1.1%

- Continue to improve overall profitability through execution of strategy and further optimization of the balance sheet.

ROTCE: ~13%

- Grow NIM through lowering the average cost of funds and increasing yields on average earning assets and lowering operating expenses.

NIE / Assets: 2.0%-2.1%

- Execute on savings initiatives including systems conversions, facility exits, process improvements, contract renegotiations and cost eliminations.

Total Assets: \$34B-\$36B

- Balance sheet size expected to remain stable; however, will opportunistically look to strengthen our balance sheet and maximize profitability depending on economic developments.

Integration roadmap update

Strong execution and achievement of deal closing timeline creates opportunity to complete integration and realize full cost savings in 2024

Accomplished since announcement of deal

- ✓ Closed merger with PacWest
- ✓ Closed on \$400mm common equity with merger
- ✓ Retained key employees and clients
- ✓ Sold \$6 billion assets (3.6% yield)
- ✓ Paid down \$10 billion wholesale funding (~5% cost)
- ✓ Completed announced balance sheet restructuring and finalized plan for integration
- ✓ Partial cost savings realized

Items to be completed in 2Q24 - 4Q24

	<u>Target</u>
<input type="checkbox"/> Core systems conversions	3Q
<input type="checkbox"/> Execution on consolidation of facilities	4Q
<input type="checkbox"/> Realize full operational expense savings	4Q+
<input type="checkbox"/> Continued reduction of interest expense and improvement of deposit mix	4Q+

Balance Sheet Repositioning Continues

- ❖ Excess 4Q23 liquidity used to pay down high cost wholesale funding sources, including brokered deposits and a portion of BTFP borrowings
- ❖ Right-sized cash levels continue to provide sufficient liquidity
- ❖ Deposit mix shift as company focuses on growing noninterest-bearing deposit
- ❖ Core loan portfolio growth offset by run-off of discontinued portfolios resulting in stable total loans

Increased balance sheet efficiency with improved deposit mix and lower wholesale funding

(\$ in millions)	1Q24	4Q23	3Q23
Cash and cash equivalents	\$ 3,085	\$ 5,378	\$ 6,070
Investment securities	4,708	4,761	6,787
Loans held for sale	81	123	189
Loans and leases HFI, net of deferred fees	25,473	25,490	21,921
Allowance for loan and lease losses	(292)	(282)	(222)
Goodwill and intangibles	356	364	24
Deferred tax asset, net	741	739	506
Other assets	1,921	1,962	1,603
Total assets	\$ 36,074	\$ 38,534	\$ 36,878

Noninterest-bearing deposits	\$ 7,834	\$ 7,774	\$ 5,579
Interest-bearing deposits	21,059	22,628	21,020
Total deposits	28,892	30,402	26,599
Borrowings	2,139	2,911	6,295
Subordinated debt	938	937	871
Accrued interest payable and other liabilities	710	894	714
Total liabilities	32,679	35,143	34,479
Total stockholders' equity	3,394	3,391	2,399
Total liabilities and stockholders' equity	\$ 36,074	\$ 38,534	\$ 36,878

Key Balance Sheet Metrics			
TCE ratio ⁽¹⁾	7.1%	6.6%	5.1%
CET 1 ratio	10.1%	10.1%	11.2%
Cash / assets	8.6%	14.0%	16.5%
Securities / assets	13.1%	12.4%	18.4%
Cash + securities / assets	21.6%	26.3%	34.9%
Loans / deposits	88.2%	83.8%	82.4%
Noninterest-bearing deposits / deposits	27.1%	25.6%	21.0%
Deposits / total funding	93.1%	91.3%	80.9%
Wholesale funding / assets ⁽²⁾	15.4%	16.6%	28.1%
ACL ratio	1.26%	1.22%	1.15%

1. Denotes a non-GAAP financial measure; see "Non-GAAP Reconciliation" slides at end of presentation.

2. Wholesale funding defined as borrowings plus brokered time deposits.

Note: Periods prior to 4Q23 represent PACW standalone.

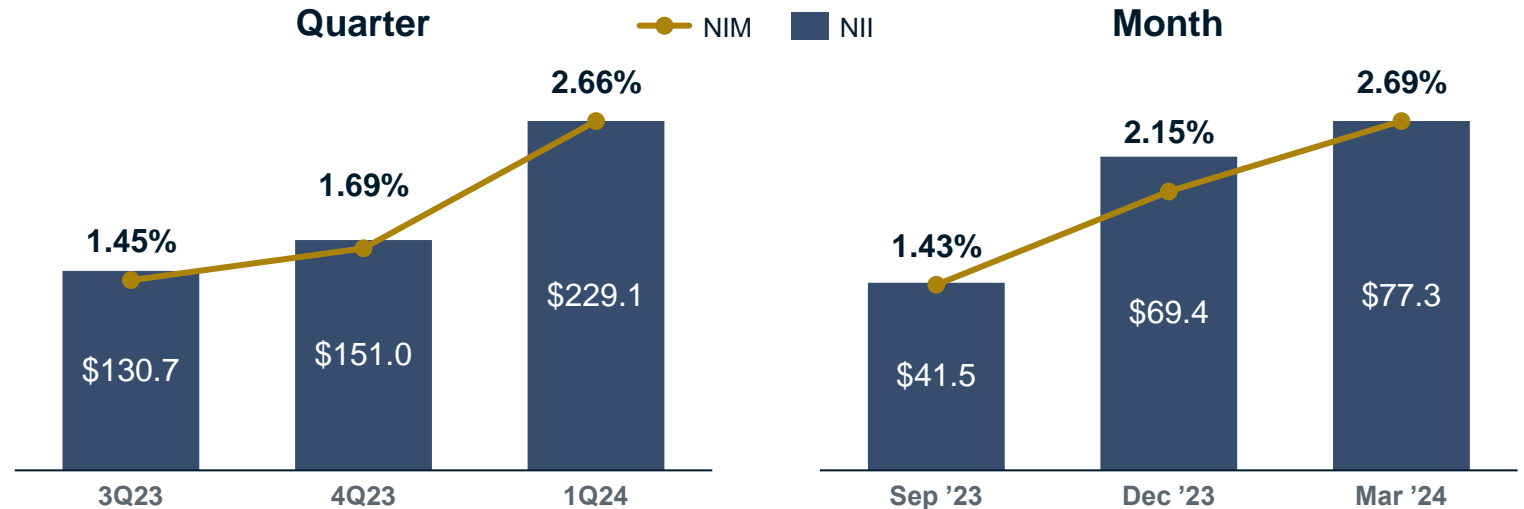
Net Interest Income and Net Interest Margin Expansion

1Q 2024 Highlights

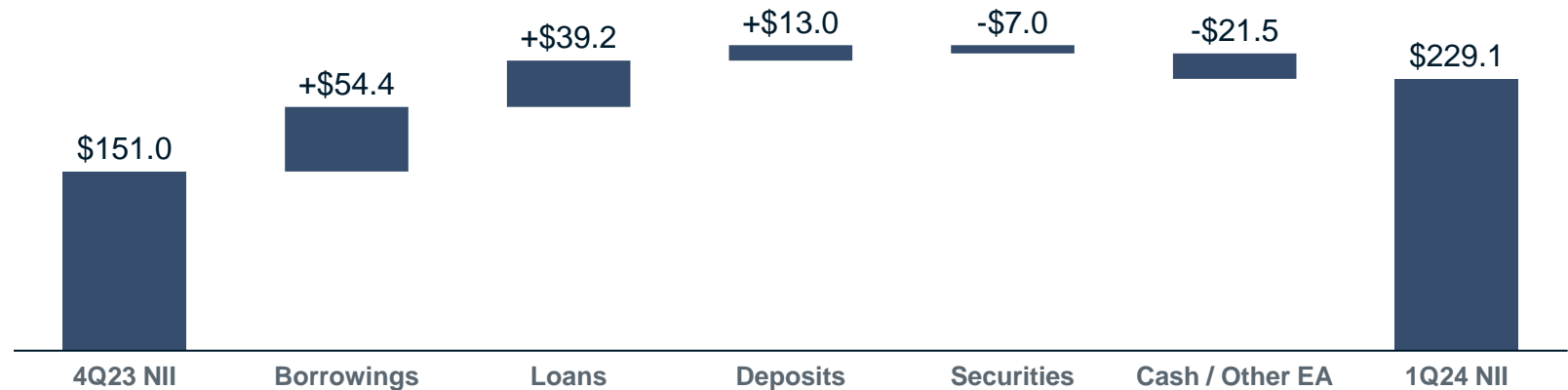
- ❖ NIM expanded 97 bps to 2.66%
- ❖ NII increased \$78 million driven by:
 - Total borrowings costs decreased 172 bps: +\$54mm
 - Loan yields increased 26 bps: +\$39mm
 - Interest bearing deposits costs decreased 20 bps: +\$13mm
 - Securities balances decreased, partly offset by a 20 bps increase in yields: (\$7mm)
 - Lower cash balances: (\$21mm)

Lower funding costs and improved asset yields and mix drive NII and NIM expansion

Net Interest Income (NII) (\$M) and Net Interest Margin (NIM)



Impact to NII (\$M) from cumulative change in yields, rates and mix



Note: Periods prior to 4Q23 represent PACW standalone.

Funding Cost Reduction Actions

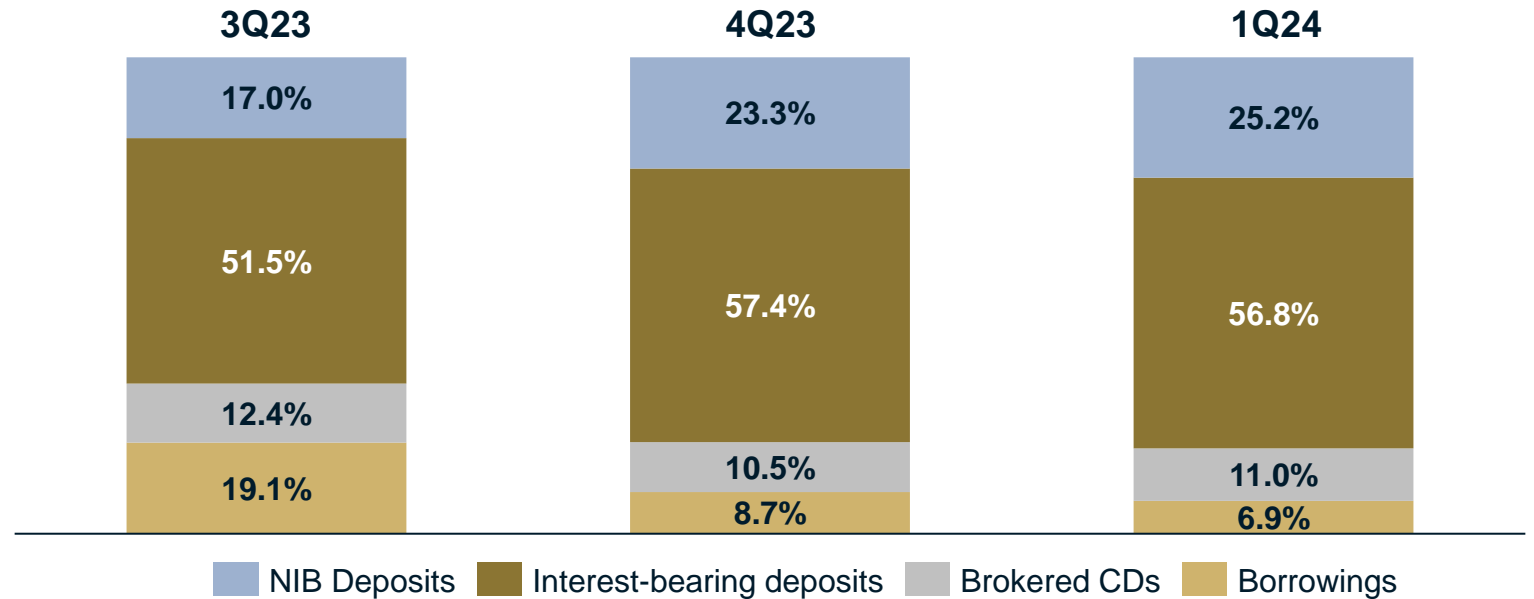
1Q24 Highlights

- ❖ NIB and IB deposit composition trends reflects results of balance sheet restructuring and post-merger community bank-focused strategy
 - Lower deposit costs reflects the paydowns of higher cost brokered deposits, increased NIB % and actions taken to reduce IB deposit costs
- ❖ Strategy to pay down higher cost wholesale funding as it matures and replace it with lower-cost funding sources beginning to gain momentum

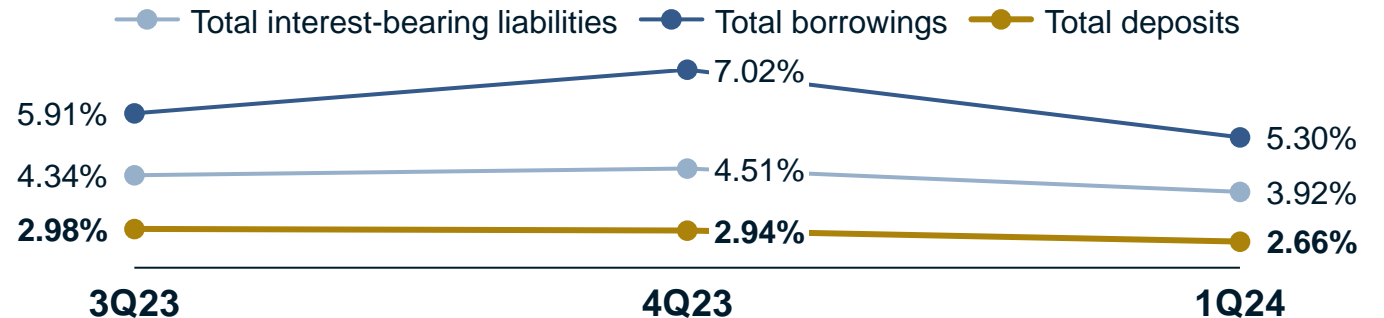
Ongoing interest expense reduction results from focused strategy to improve deposit mix and reprice CDs lower

Improving Funding Mix⁽¹⁾

% of Total Funding⁽¹⁾



Reduced Cost of Liabilities



1. Excludes subordinated debt and accrued interest payable and other liabilities.

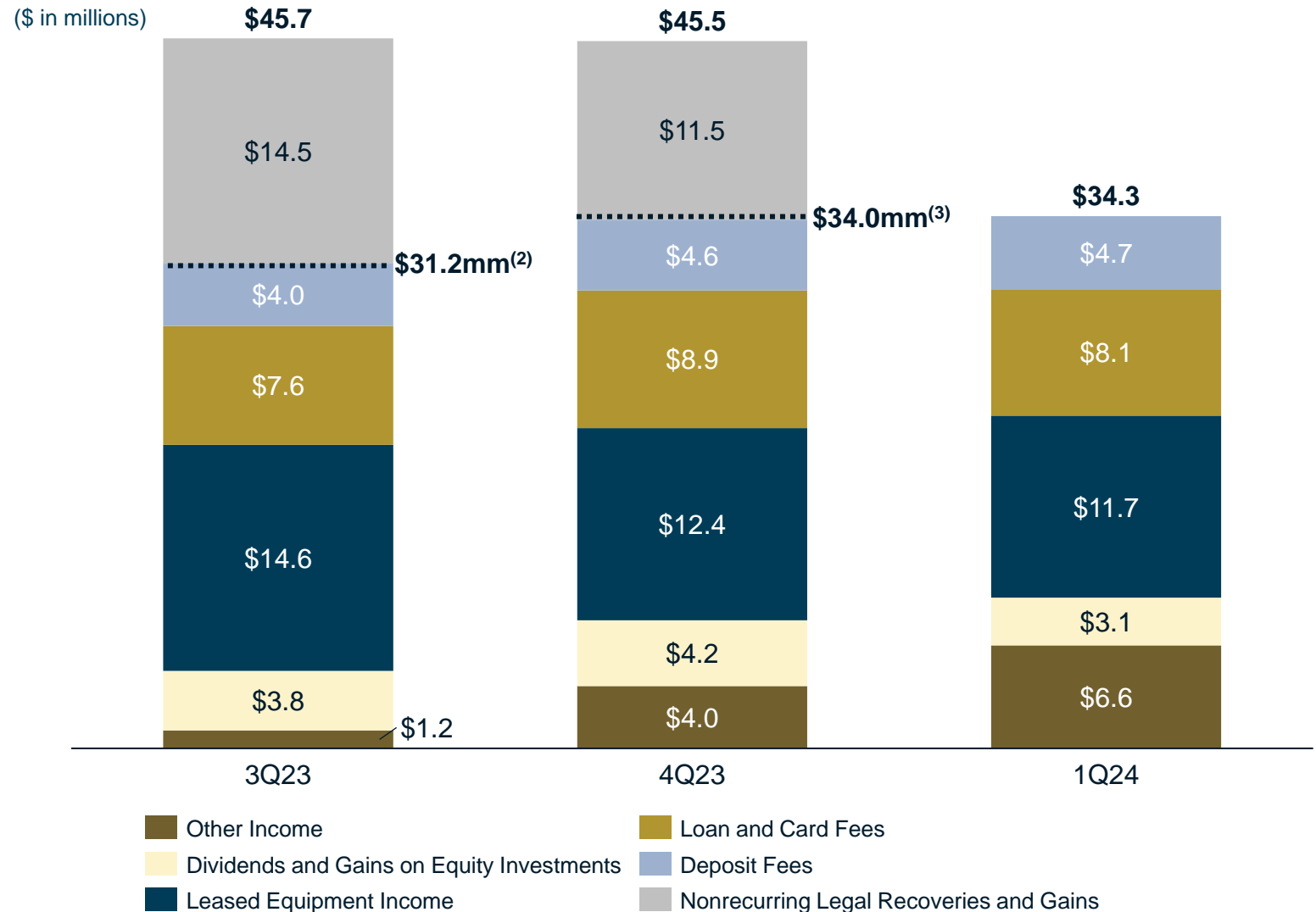
Note: Periods prior to 4Q23 represent PACW standalone.

Noninterest Income Composition

1Q 2024 Highlights

- ❖ Consistent noninterest income, adjusted for nonrecurring items including legal recoveries
- ❖ Lower lease equipment income reflects lower early lease buyouts and is offset by across the board growth in most other categories
- ❖ Other income growth in 1Q24 was driven mainly by the net impact of fair value marks relative to 4Q23
- ❖ Other includes revenue from BOLI, warrants, fair value mark adjustments and other miscellaneous gains or losses

Noninterest income⁽¹⁾ (excl. nonrecurring items in 4Q23) remains consistent and reflects diversified fee sources



Expense Reductions

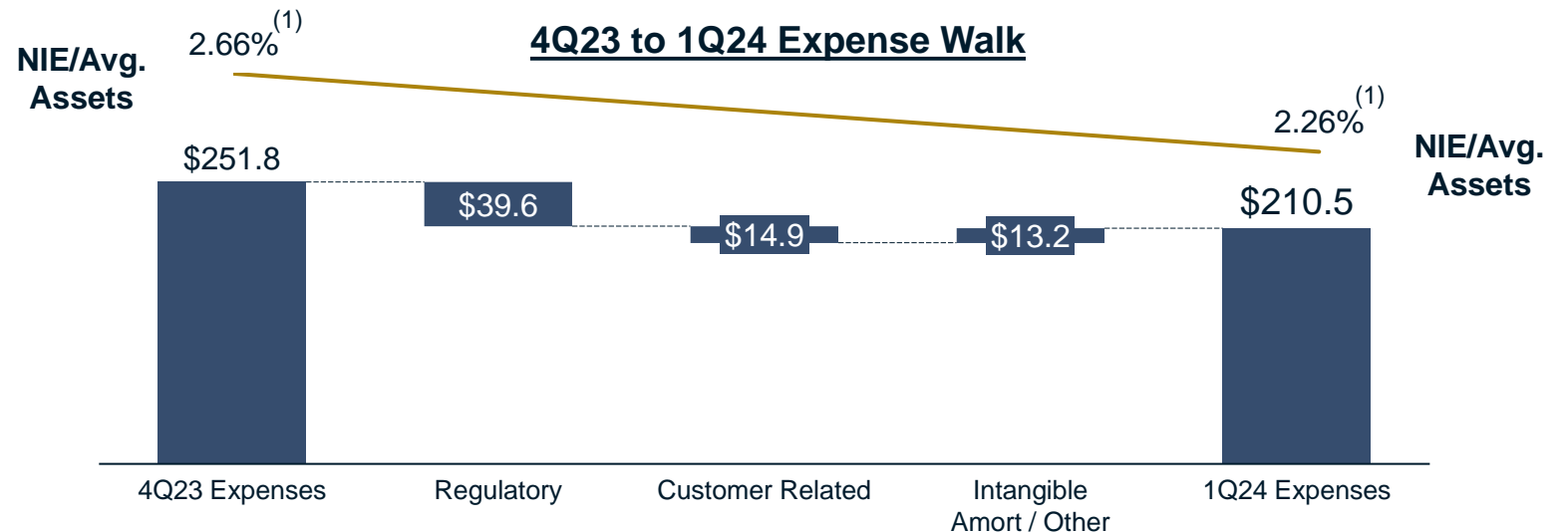
1Q 2024 Highlights

- ❖ 4Q23 GAAP financials include only one month of legacy BANC expenses, and accordingly, we normalized December expense levels for QoQ comparison
- ❖ “4Q23 normalized” expenses down approximately \$73 million from 4Q23, reflecting the impact of efficiency actions taken to date
- ❖ Further expense reductions expected through 4Q24 resulting from systems conversions, facility exits, process improvements and cost eliminations
- ❖ 1Q24 ending headcount down 350 FTE to 2,205 FTE since the announcement date
- ❖ 1Q24 and 4Q23 insurance & assessments included an FDIC special assessment of \$4.8 million and \$32.8 million, respectively

Focus on operating expense reductions to continue through 4Q24 (excludes merger-related expenses)

(\$ in millions)	4Q23		
	4Q23	Normalized ⁽²⁾	1Q24
Compensation	\$ 89.4	\$ 114.9	\$ 92.2
Occupancy	15.9	18.0	18.0
Information technology and data processing	13.1	16.3	15.4
Professional services	3.0	5.6	5.1
Insurance and assessments	60.0	60.0	20.5
Intangible asset amortization	4.2	4.2	8.4
Leased equipment depreciation	7.4	7.5	7.5
Customer related expense	45.8	45.8	30.9
Loan expense	4.4	4.4	4.5
Other expense	8.5	6.8	8.0
Total noninterest expense⁽¹⁾	\$ 251.8	\$ 283.5	\$ 210.5

4Q23 Normalized⁽²⁾ expenses illustrates a hypothetical full quarter reflecting the combined company



Building a strong commercial deposit franchise

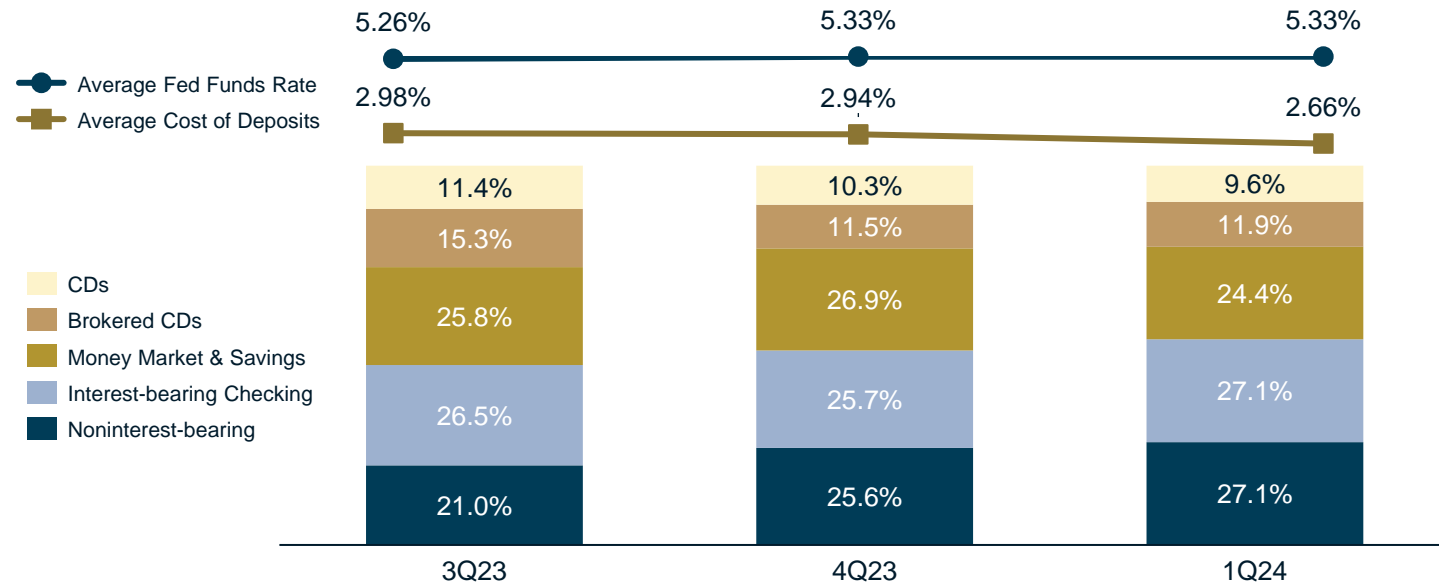
Highlights

- ❖ Focus on NIB deposits resulted in 3% annualized growth in 1Q24, and NIB deposits grew to 27.1% of total deposits
- ❖ Checking increased 1.4% to 27.1% of total deposits
- ❖ Deposit spot rate of 2.54% at 3/31/24 compared to 1Q24 average cost of deposits of 2.66%
- ❖ Decline in average cost of funds and widening spread against Fed funds rate

Focus on relationship banking that generates low-cost commercial deposits

Management has a track record of successful deposit strategy execution

(\$ in millions)	3Q23	4Q23	1Q24
Noninterest-bearing Checking	\$ 5,579	\$ 7,774	\$ 7,834
Checking	7,039	7,809	7,836
MMDA	5,424	6,188	5,020
Savings	1,442	1,998	2,016
Non-Brokered CDs	3,038	3,139	2,762
Brokered CDs	4,077	3,494	3,424
Total	\$ 26,599	\$ 30,402	\$ 28,892



Note: Periods prior to 4Q23 represent PACW standalone.

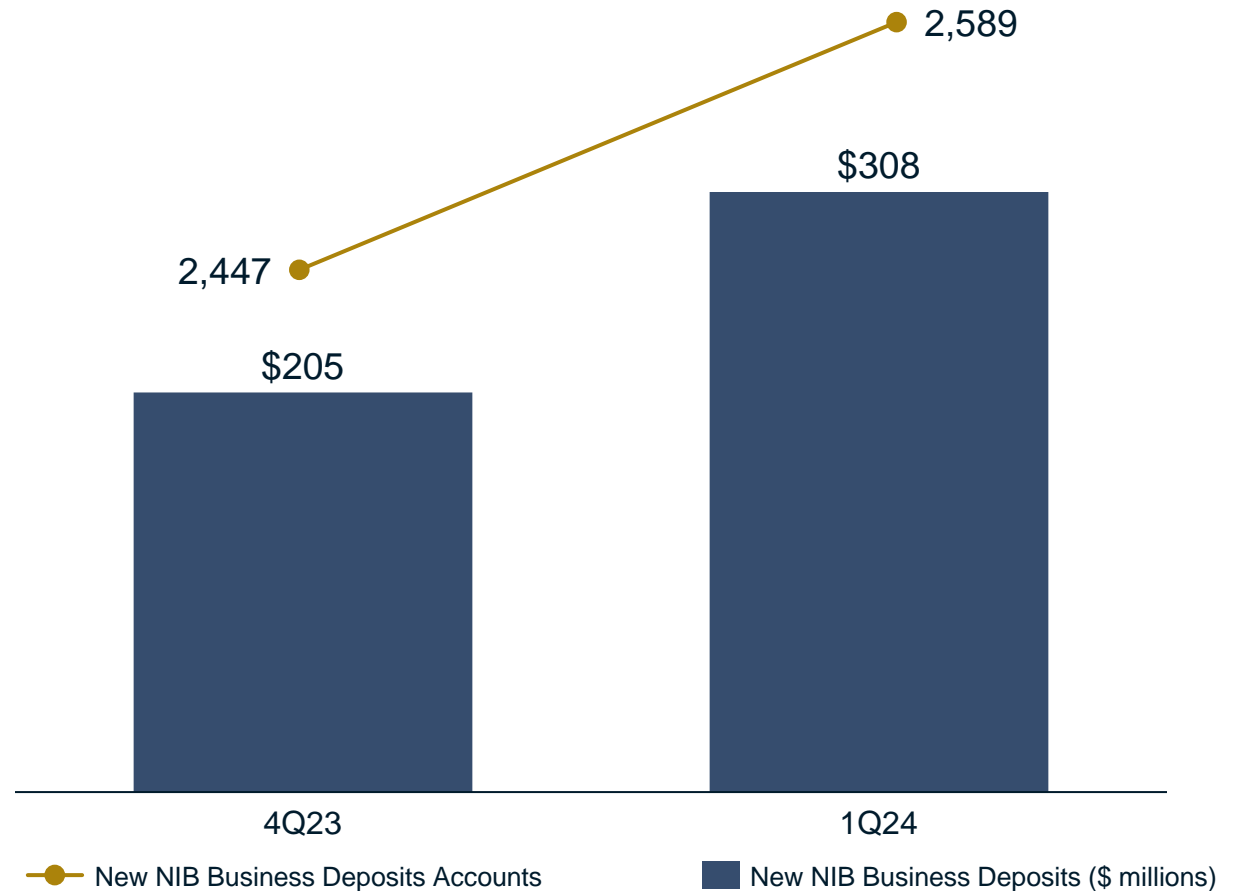
NIB Deposit Growth is a Strategic Lever

Highlights

- ❖ Enterprise-wide focus
- ❖ Deposit incentive programs, including competitions and leaderboards
- ❖ RM performance goals include specific NIB targets
- ❖ Ensure existing and new relationships have appropriate deposit balances with the bank
- ❖ Line of business-specific approach to NIB growth and new customer acquisition

Robust deposit gathering engine designed to build low-cost deposit base

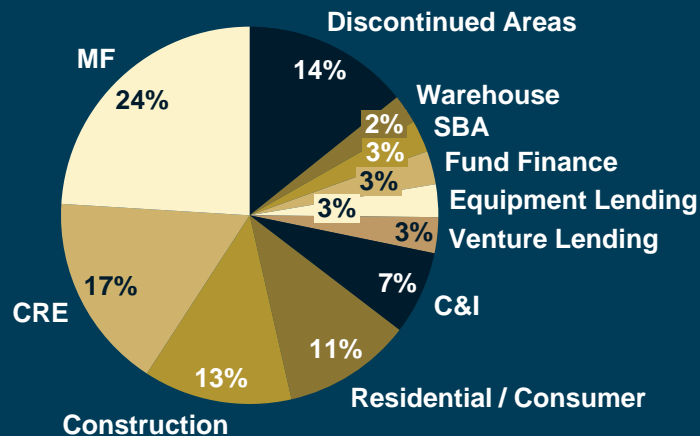
Consistently generate new low-cost commercial deposit relationships and accounts



Diversified Loan Portfolio

Highlights

- ❖ Core portfolio grew 4% annualized, offset by discontinued portfolio run-off
- ❖ Core portfolio comprises 86% of total loans with low NPL and DQ ratios
- ❖ Significant repricing opportunity in multifamily portfolio as loans mature



High-quality relationship-based core portfolio is well diversified with strong metrics

Existing portfolios have very low historical loss rates

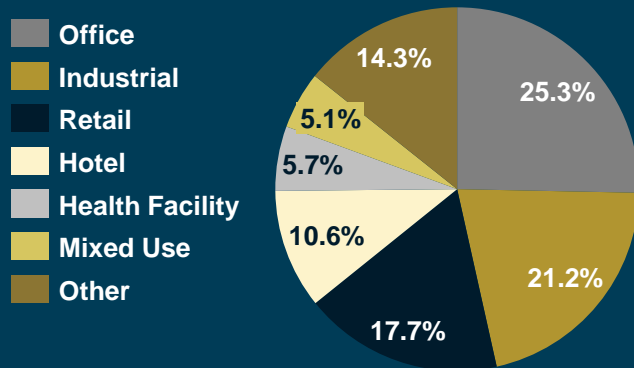
Loan Segment HFI (\$ in millions)	4Q23	1Q24	Variance	Percent of Total 1Q24	Wtd. Avg. Rate 1Q24	NPL % 1Q24	DQ % 1Q24
Multifamily	\$ 6,025	\$ 6,124	\$ 99	24.0%	4.1%	0.02%	0.15%
CRE	4,395	4,280	(115)	16.8%	5.6%	1.26%	1.57%
Construction	3,159	3,246	87	12.7%	6.5%	0.00%	0.14%
Residential / Consumer	2,840	2,813	(27)	11.0%	3.6%	0.49%	0.83%
C&I	1,744	1,826	82	7.2%	7.6%	0.38%	0.47%
Venture Lending	784	784	0	3.1%	8.8%	0.00%	0.00%
Equipment Lending	736	712	(24)	2.8%	5.5%	0.00%	0.00%
SBA	711	701	(10)	2.8%	6.2%	3.04%	2.41%
Fund Finance	663	730	67	2.9%	8.5%	0.00%	0.00%
Warehouse	555	636	81	2.5%	8.6%	0.00%	0.00%
Core Portfolio	\$ 21,612	\$ 21,853	\$ 240	85.8%	5.5%	0.44%	0.59%
CIVIC	\$ 2,306	\$ 2,224	\$ (82)	8.7%	6.2%	2.17%	4.11%
Premium Finance	732	655	(77)	2.6%	3.3%	0.00%	1.79%
Lender Finance	447	376	(71)	1.5%	9.3%	0.00%	0.00%
Student	367	352	(15)	1.4%	4.3%	0.17%	0.92%
National Lending	25	23	(1)	0.1%	9.5%	0.00%	0.00%
Discontinued Areas	\$ 3,878	\$ 3,630	\$ (247)	14.2%	5.8%	1.34%	2.93%
Total Loans	\$ 25,490	\$ 25,483	\$ (7)	100%	5.6%	0.57%	0.93%
Operating leases	344	340	(4)				
Total Loans and leases	\$ 25,834	\$ 25,823	\$ (11)				

Note: Wtd. Avg. Rate excludes loan fees and accretion.

California-Centric CRE Portfolio

Highlights

- ❖ Over 70% of CRE portfolio located in California
- ❖ Low weighted average LTV of 54.5%
- ❖ Other includes mobile homes, self storage, gas stations, special use, school, place of worship and restaurants



High quality CRE portfolio has low weighted-average LTV

CRE is well diversified across multiple industries

Property Type (\$ in millions)	Count	1Q24	% of Total CRE	% of Total Loans	Avg Loan Size	WA LTV	NPL %	NPL \$
Office	229	\$ 1,084	25.3%	4.3%	\$ 4.7	59.5%	3.44%	\$ 37.3
Industrial / Warehouse	385	907	21.2%	3.6%	2.4	50.5%	0.18%	1.7
Retail	204	758	17.7%	3.0%	3.7	53.0%	1.97%	15.0
Hotel	39	455	10.6%	1.8%	11.7	50.9%	0.00%	-
Health Facility	46	246	5.7%	1.0%	5.3	57.4%	0.00%	-
Mixed Use	50	218	5.1%	0.9%	4.4	53.6%	0.00%	-
Other	219	612	14.3%	2.4%	2.8	55.4%	0.03%	0.2
Totals:	1,172	\$ 4,280	100.0%	16.8%	\$ 3.7	54.5%	1.26%	\$ 54.1

- 84% of office collateral located in California, 6% in Colorado and 10% in other states
- All NPLs are reserved based on individual evaluations
- Reserve ratio of 2.56% on collectively evaluated loans

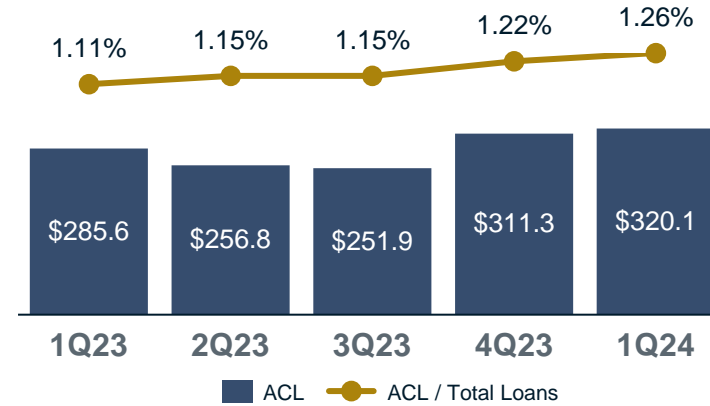
Asset quality ratios and trends

Highlights

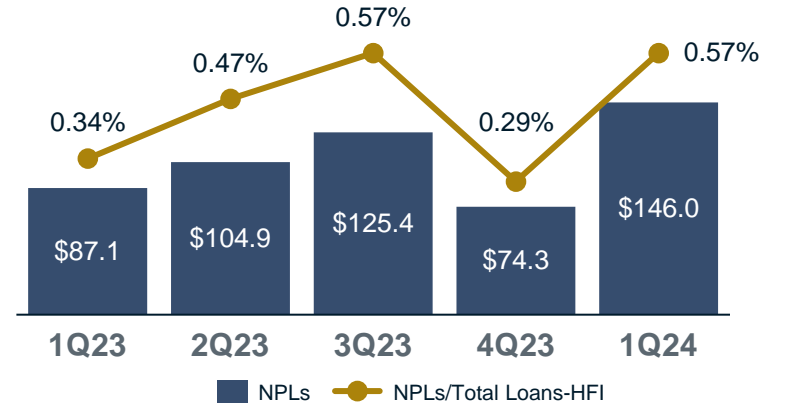
- ❖ ACL coverage ratio increased from 1.22% to 1.26%
- ❖ Targeted focus around office loans to ensure loans are reserved with appropriate conservatism
- ❖ Inflows to classified loans, nonperforming loans and delinquencies were driven primarily by CIVIC loans and CRE office loans secured by office and retail properties
- ❖ Approximately 40% of delinquencies are CIVIC and 10% are SFR / Consumer, detail on page 14
- ❖ CIVIC loans are generally low LTV and well-collateralized

Healthy and increasing credit reserve levels, credit quality metrics negatively impacted by CIVIC “noise”

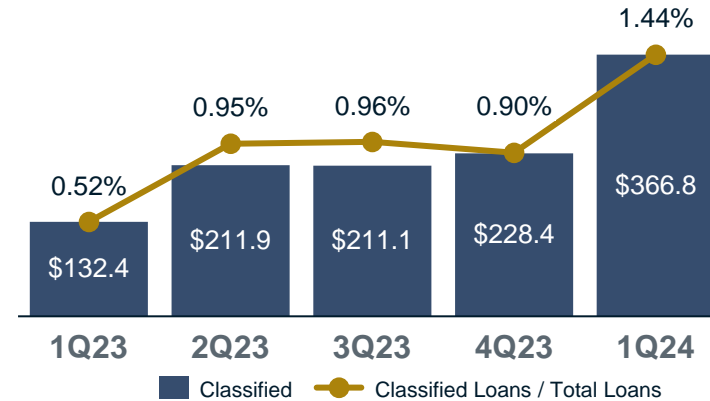
ACL / Total Loans (\$M)



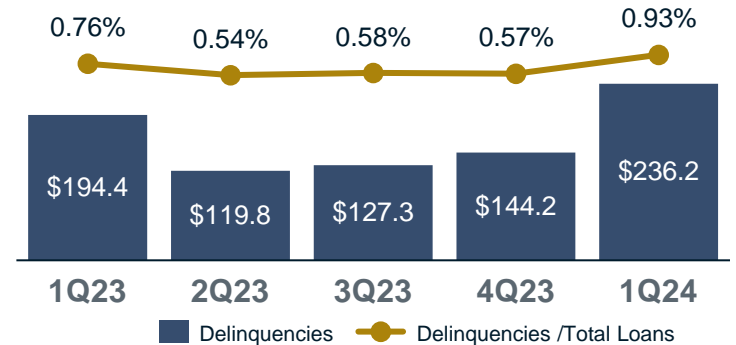
Nonperforming Loans (NPLs) (\$M)



Classified Loans (\$M)



Delinquencies (\$M)



Note: Periods prior to 4Q23 represent PACW standalone.

Credit Migration

Highlights

- ❖ CRE migration related primarily to 4 loans, 3 office and 1 retail
- ❖ CRE portfolio exposure proactively mitigated through specific reserves in 1Q24, combined with low LTVs and personal guarantors
- ❖ CIVIC loans have low to moderate loan to value ratios

Increase in NPLs driven by four CRE loans and normally recurring “noise” in the discontinued CIVIC portfolio

Nonperforming loans 4Q23 to 1Q24 walk

Nonperforming Loans (\$ in millions)	4Q23	Net Change	1Q24	% of Loans
CRE Loans	\$ 13.3	\$ 40.8	\$ 54.1	1.26%
Other Core Loans	37.6	5.5	43.1	0.25%
Discontinued Loans (mostly CIVIC loans)	23.4	25.4	48.8	1.34%
Totals:	\$ 74.3	\$ 71.7	\$ 146.0	0.57%

Delinquent loans 4Q23 to 1Q24 walk

Delinquent Loans (\$ in millions)	4Q23	Net Change	1Q24	% of Loans
CRE Loans	\$ 19.9	\$ 47.5	\$ 67.4	1.57%
Other Core Loans	44.8	17.6	62.4	0.36%
Discontinued Loans (mostly CIVIC loans)	79.6	26.9	106.4	2.93%
Totals:	\$ 144.2	\$ 92.0	\$ 236.2	0.93%

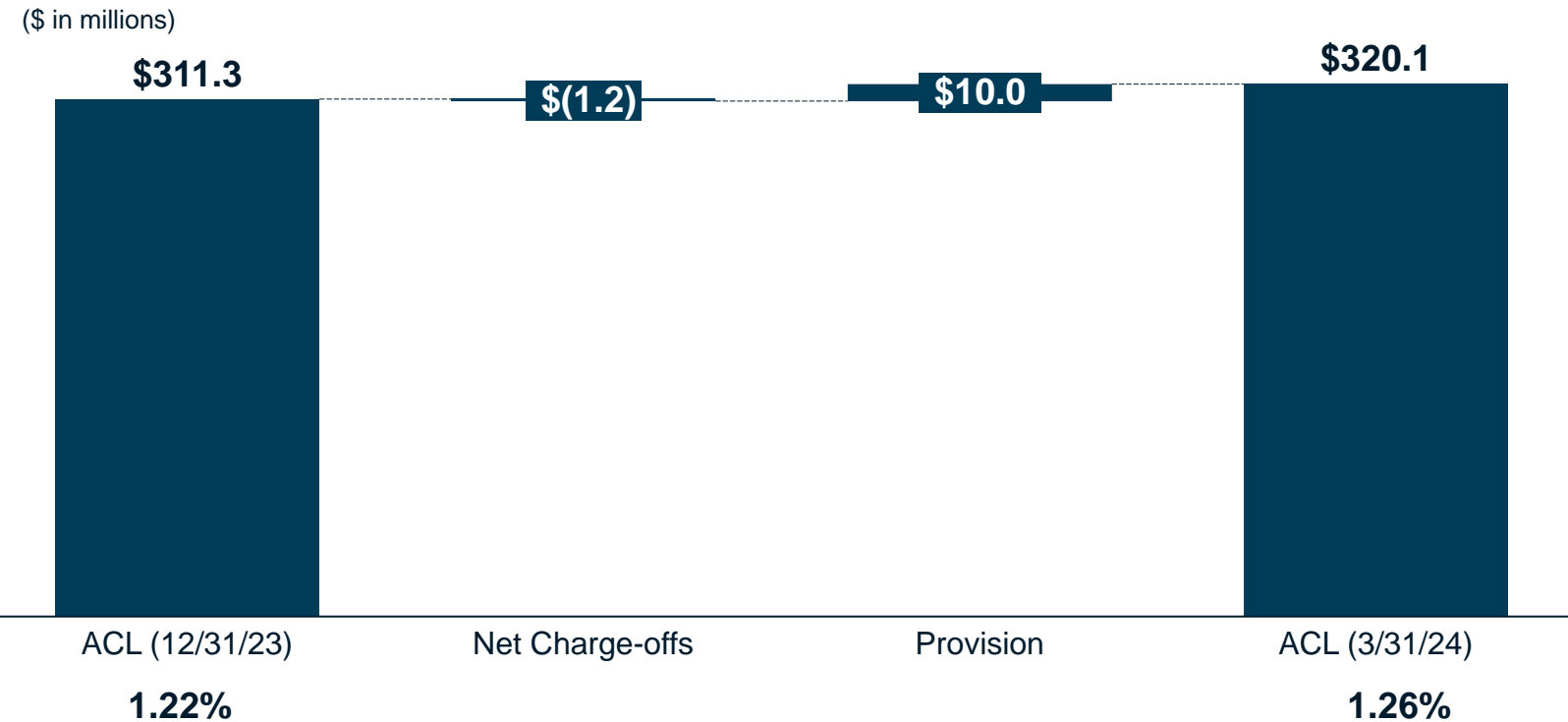
Allowance for Credit Losses Walk

Highlights

- ❖ ACL increased by \$8.8 million due to \$10.0 million provision, partially offset by net charge-offs of \$1.2 million
 - Provision increase was driven by qualitative reserves related to loans secured by office properties and quantitative reserves due to higher nonaccrual and classified loans
 - 1Q24 charge-offs driven mainly by transfer of CIVIC loans of \$11 million to the HFS portfolio
- ❖ Overall credit reserves include the ACL and purchase accounting credit marks on the legacy BOC portfolio, as well as the benefit of certain credit-linked notes related to the SFR portfolio

1Q24 provision increases ACL coverage ratio

Total ACL coverage ratio strengthened from 1.22% to 1.26%



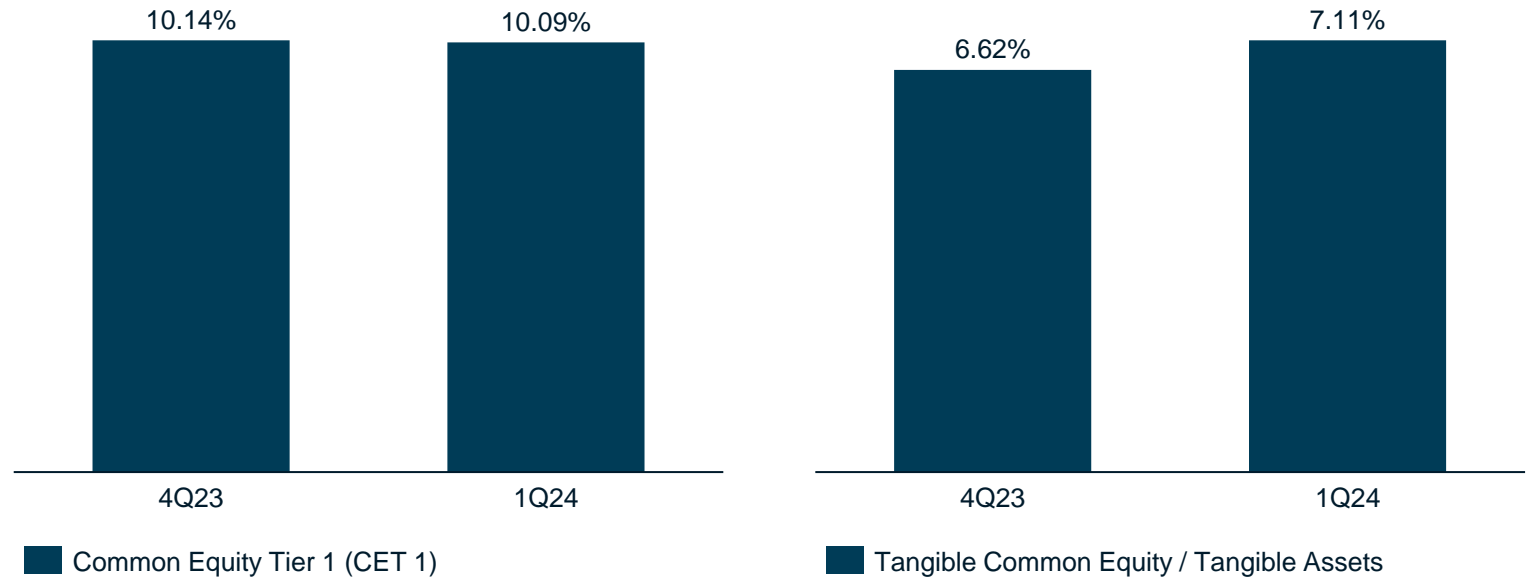
Strong Capital Base

Highlights

- ❖ CET 1 ratio of 10.09% inclusive of:
 - Loss on previously executed sales of loans and securities
 - Impact of fair value marks and merger expenses
 - Special FDIC assessment
- ❖ All regulatory capital ratios in excess of minimum “well-capitalized” levels

Focus on building capital levels for strength and flexibility

	4Q23	1Q24	Regulatory Well-Capitalized Ratios	Excess of Well-Capitalized
Total Risk-Based Ratio	16.43%	16.40%	10.00%	6.40%
Tier 1 Risk-Based Capital	12.44%	12.38%	8.00%	4.38%
Common Equity Tier 1 (CET 1)	10.14%	10.09%	6.50%	3.59%
Leverage Ratio	9.00%	9.12%	5.00%	4.12%
Tangible Common Equity / Tangible Assets ¹	6.62%	7.11%	NA	NA



¹. Denotes a non-GAAP financial measure; see “Non-GAAP Reconciliation” slides at end of presentation.

Securities Portfolio Detail

Highlights

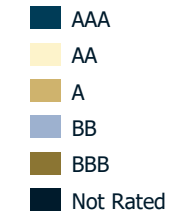
- ❖ Average securities yield increased 20 bps quarter over quarter, driven by the impact of securities sales
- ❖ Stable securities portfolio with significant repricing opportunity
- ❖ Excess cash balance creates opportunity to build optimal securities portfolio over time

High-quality securities portfolio provides upside

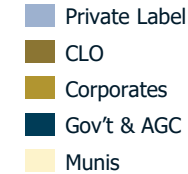
Security Type ⁽¹⁾ (\$ in millions)	4Q23	1Q24	QoQ Change	Effective Duration (yrs) 1Q24
AFS - Gov't & Agency	\$ 1,744	\$ 1,675	\$ (69)	7.1
AFS - CLO's	108	109	1	0.1
AFS - Corporate Bonds	267	277	10	1.8
AFS - Municipal Bonds	28	33	5	4.3
AFS - Non-Agency Securitizations	199	192	(7)	6.3
AFS	\$ 2,347	\$ 2,287	\$ (60)	5.9
HTM - Gov't & Agency	621	623	2	6.5
HTM - Corporate Bonds	70	70	0	4.3
HTM - Municipal Bonds	1,247	1,248	1	8.0
HTM - Non-Agency Securitizations	350	352	1	6.1
HTM	\$ 2,289	\$ 2,293	\$ 5	7.2
Total Securities	\$ 4,636	\$ 4,580	\$ (55)	6.6

Portfolio Profile

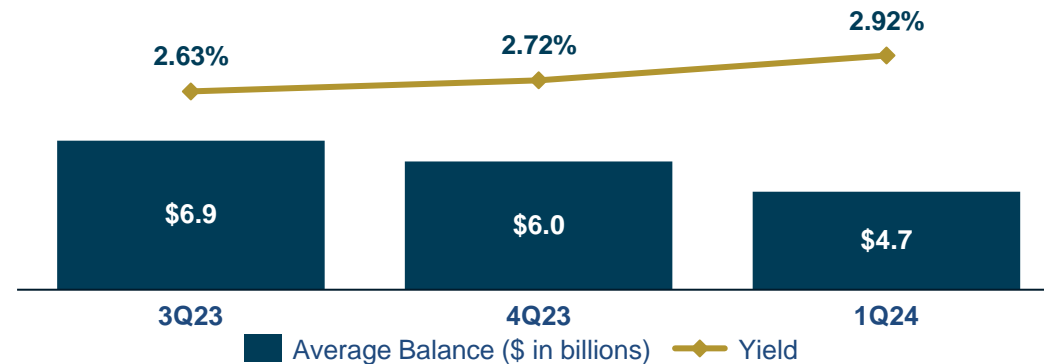
Credit Rating



Composition



Average Portfolio Balances & Yields



1. Reflects fair value for AFS securities and amortized cost for HTM securities. Excludes \$1.5 million loan loss reserve on HTM securities.

Note: Periods prior to 4Q23 represent PACW standalone.

High Level of Available Liquidity

Highlights

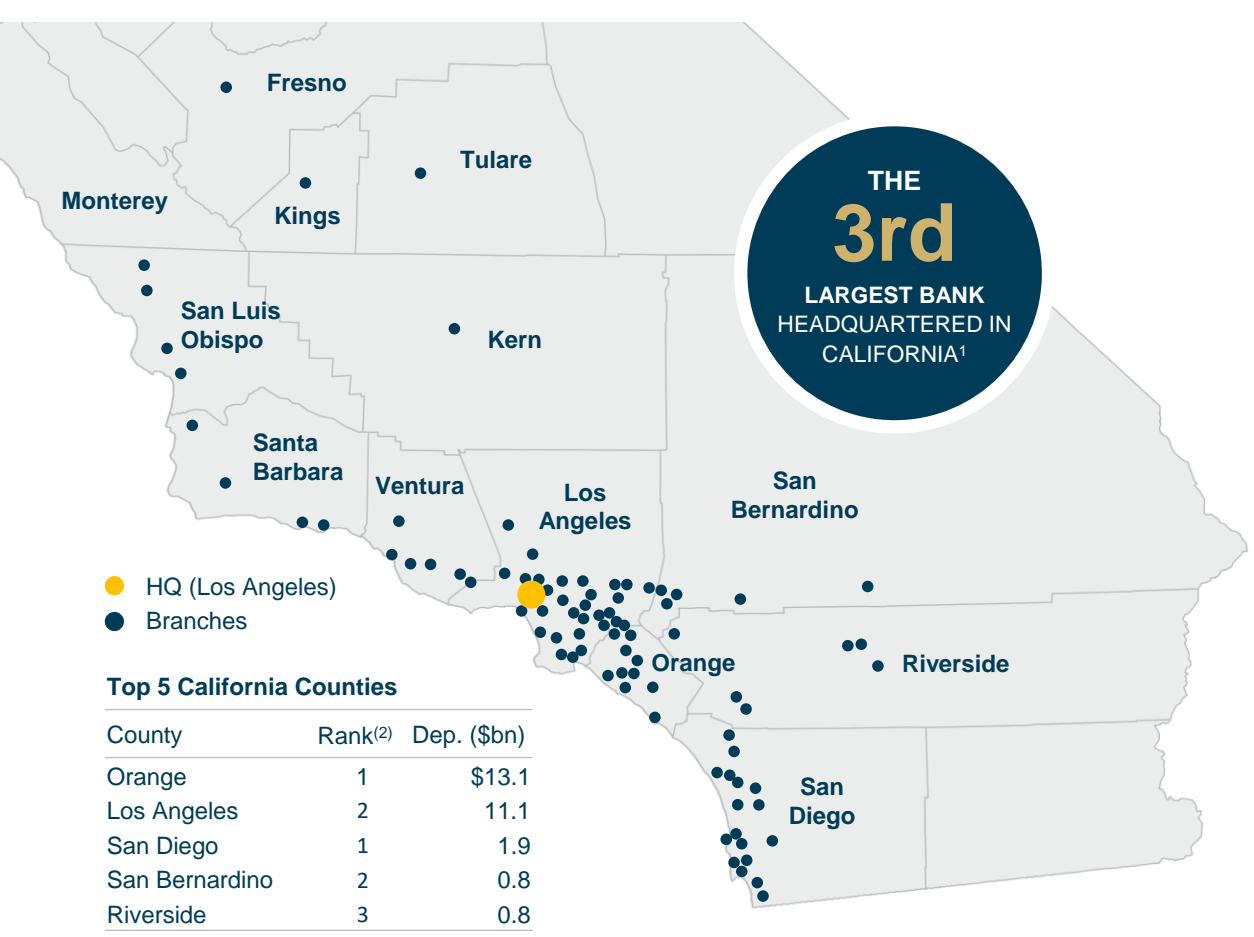
- ❖ Total available primary liquidity of \$4.3 billion, including unpledged AFS securities of \$1.4 billion
- ❖ Total available primary and secondary liquidity of \$16.8 billion
- ❖ Uninsured and uncollateralized deposits of \$7.1 billion, which represents only 24.5% of total deposits
- ❖ Total available primary and secondary liquidity was 2.4x uninsured and uncollateralized deposits

Maintain high levels of primary and secondary liquidity as prudent risk management

(\$ in Millions) March 31, 2024	Current Availability	Utilization	Capacity
Primary Liquidity			
Cash	\$ 2,900		
AFS Securities (unpledged) ⁽¹⁾	1,381		
Total Primary Liquidity	4,281		
Secondary Liquidity			
FHLB	\$ 5,691	\$ 607	\$ 6,298
FRB (Discount Window & BIC)	6,860	-	6,860
FRB (Bank Term Funding Program) ⁽²⁾	-	1,545	1,560
Total Secondary Liquidity	12,551	2,152	14,719
Total Primary + Secondary Liquidity	\$ 16,832		

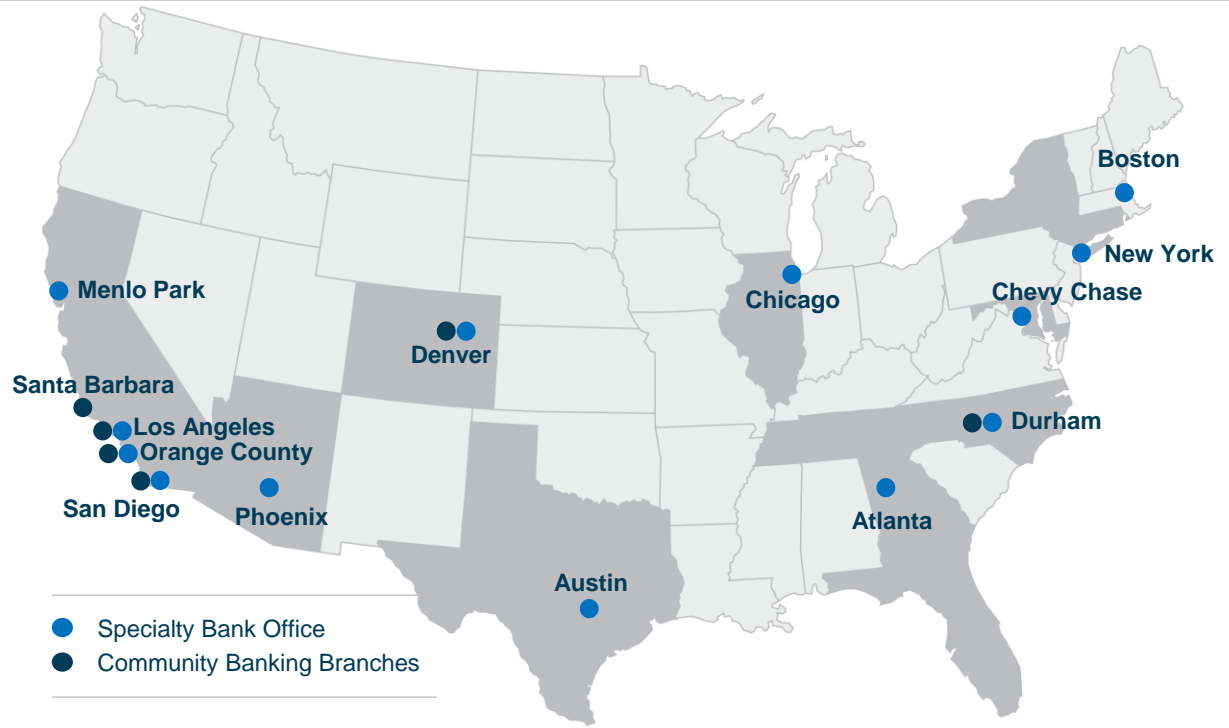
California-based commercial bank with national reach and select specialty business lines

California Focused



National Presence & Specialty Businesses

- ❖ HOA
- ❖ Fund Finance
- ❖ Media & Entertainment
- ❖ Technology & Life Sciences
- ❖ Mortgage Warehouse Lending
- ❖ Payments Solutions
- ❖ SBA



Experienced management team with track record of success at leading institutions



Jared Wolff

President and Chief Executive Officer

30+ years of banking and law. Previously held senior executive positions with City National Bank (RBC) and PacWest Bancorp



Joe Kauder

Chief Financial Officer

30+ years banking experience, previously served as EVP, CFO Wells Fargo Wholesale Banking



John Sotoodeh

Chief Operating Officer

30+ years of banking experience, previously held several key executive positions at Wells Fargo



Hamid Hussain

President of the Bank

25+ years of banking experience, previously served as EVP, Real Estate Market Executive for Wells Fargo



Bill Black

Head of Strategy and Corporate Development

25+ years of financial services experience, previously ran a financial services hedge fund



Bryan Corsini

Credit Administration and CCO (incoming)

35+ years banking experience, previously served as CCO of PacWest Bancorp and Director of Pacific Western Bank



Debbie Dahl-Amundson

Chief Internal Audit Officer

Leads the internal audit group and SOX Compliance, previously served as Assistant General Auditor for PNC



Ido Dotan

General Counsel and Chief Administrative Officer

Experienced in corporate securities, M&A, and structured finance. Previously served as EVP of Carrington Mortgage Holdings



Bob Dyck

Chief Credit Officer (outgoing)

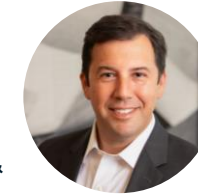
35+ years of credit experience, previously served at PacWest Bancorp as CCO for the Community Banking Division



Stan Ivie

Head of Government and Regulatory Affairs

Previously served as the Chief Risk Officer of PacWest Bancorp & the regional director for the FDIC's San Francisco and Dallas Regions



Alex Kweskin

Chief Human Resources Officer

25+ years of Human Resources experience, previously held HR leadership roles at MUFG Union Bank and Wells Fargo



Olivia Lindsay

Chief Risk Officer

20+ years of experience in regulatory processes and controls, previously spent 15 years at MUFG Union Bank



Raymond Rindone

Deputy Chief Financial Officer and Head of Corporate Finance

30+ years finance & public accounting experience, previously served as Deputy CFO of City National Bank (RBC)



Steve Schwimmer

Chief Information Officer

25+ years of experience in banking technology, previously served as the EVP, Chief Innovation Officer at PacWest Bancorp



Monica Sparks

Chief Accounting Officer

20+ years experience in accounting, previously served as EVP, Chief Accounting Officer at PacWest Bancorp

Appendix

Non-GAAP Financial Information

Tangible assets, tangible equity, tangible common equity, tangible common equity to tangible assets, tangible book value per common share, return on average tangible common equity, adjusted return on average tangible common equity, adjusted noninterest income, adjusted noninterest expense, adjusted noninterest income to adjusted total revenue, adjusted noninterest expense to average total assets, adjusted net earnings (loss) available to common stockholders, adjusted diluted earnings (loss) per diluted common share, adjusted return on average assets (“ROAA”), pre-tax pre-provision, pre-goodwill impairment (“PTPP”) income, and adjusted PTPP income constitute supplemental financial information determined by methods other than in accordance with GAAP. These non-GAAP measures are used by management in its analysis of the Company's performance.

Tangible assets and tangible equity are calculated by subtracting goodwill and other intangible assets from total assets and total stockholders' equity. Tangible common equity is calculated by subtracting preferred stock, as applicable, from tangible equity. Return on average tangible common equity is calculated by dividing net earnings available to common stockholders, after adjustment for amortization of intangible assets and goodwill impairment, by average tangible common equity. Adjusted return on average tangible common equity is calculated by dividing adjusted net earnings available to common stockholders, after adjustment for amortization of intangible assets, goodwill impairment, and any unusual one-time items, by average tangible

common equity. Banking regulators also exclude goodwill and other intangible assets from stockholders' equity when assessing the capital adequacy of a financial institution.

Adjusted net earnings (loss) is calculated by adjusting net earnings (loss) by unusual, one-time items. ROAA is calculated by dividing annualized net earnings (loss) by average assets. Adjusted ROAA is calculated by dividing annualized adjusted net earnings (loss) by average assets.

PTPP income is calculated by adding net interest income and noninterest income (total revenue) and subtracting noninterest expense. Adjusted PTPP income is calculated by adding net interest income and adjusted noninterest income (adjusted total revenue) and subtracting adjusted noninterest expense.

Management believes the presentation of these financial measures adjusting the impact of these items provides useful supplemental information that is essential to a proper understanding of the financial results and operating performance of the Company. This disclosure should not be viewed as a substitute for results determined in accordance with GAAP, nor is it necessarily comparable to non-GAAP performance measures that may be presented by other companies.

Reconciliations of these measures to measures determined in accordance with GAAP are contained on slides 27-31 of this presentation.

Non-GAAP Reconciliation

(\$ in thousands, except per share data)	1Q24	4Q23	3Q23	1Q23
Tangible Common Equity to Tangible Assets Ratio				
Total stockholders' equity	\$ 3,394,150	\$ 3,390,765	\$ 2,399,277	\$ 2,771,477
Less: preferred stock	498,516	498,516	498,516	498,516
Total common equity	2,895,634	2,892,249	1,900,761	2,272,961
Less: intangible assets	355,853	364,104	24,192	28,970
Tangible common equity	\$ 2,539,781	\$ 2,528,145	\$ 1,876,569	\$ 2,243,991
Total assets	36,073,516	38,534,064	36,877,833	44,302,981
Less: intangible assets	355,853	364,104	24,192	28,970
Tangible assets	\$ 35,717,663	\$ 38,169,960	\$ 36,853,641	\$ 44,274,011
Total stockholders' equity to total assets	9.41%	8.80%	6.51%	6.26%
Tangible common equity to tangible assets	7.11%	6.62%	5.09%	5.07%
Book value per common share ⁽¹⁾	\$ 17.13	\$ 17.12	\$ 24.12	\$ 28.78
Tangible Book Value Per Share ⁽²⁾	\$ 15.03	\$ 14.96	\$ 23.81	\$ 28.41
Common shares outstanding ⁽³⁾	169,014	168,959	78,807	78,988

Note: Periods prior to 4Q23 represent PACW standalone. 4Q23 includes Oct-Dec for PACW and Dec for BANC.

Non-GAAP Reconciliation

(\$ in thousands)	1Q24	4Q23	3Q23	1Q23
Return on Average Tangible Common Equity ("ROATCE") and Adjusted ROATCE				
Net earnings (loss)	\$ 30,852	\$ (482,955)	\$ (23,344)	\$ (1,195,424)
Earnings (loss) before income taxes	\$ 42,400	\$ (659,989)	\$ (26,566)	\$ (1,260,340)
Add: Intangible asset amortization	8,404	4,230	2,389	2,411
Add: Goodwill impairment	-	-	-	1,376,736
Adjusted earnings (loss) before income taxes used for ROATCE	50,804	(655,759)	(24,177)	118,807
Adjusted income tax expense ⁽¹⁾	13,819	(175,743)	(2,925)	33,741
Adjusted net earnings (loss) for ROATCE	36,985	(480,016)	(21,252)	85,066
Less: Preferred stock dividends	9,947	9,947	9,947	9,947
Adjusted net earnings (loss) available to common and equivalent stockholders for ROATCE	\$ 27,038	\$ (489,963)	\$ (31,199)	\$ 75,119
Adjusted earnings (loss) before income taxes used for ROATCE	\$ 50,804	\$ (655,759)	\$ (24,177)	\$ 118,807
Add: FDIC special assessment	4,814	32,746	-	-
Add: Loss on sale of securities	-	442,413	-	-
Add: Acquisition, integration, and reorganization costs	-	111,800	9,925	8,514
Adjusted earnings (loss) before income taxes used for adjusted ROATCE	55,618	(68,800)	(14,252)	127,321
Adjusted income tax expense ⁽¹⁾	15,128	(18,438)	(1,724)	36,159
Adjusted net earnings (loss) for adjusted ROATCE	40,490	(50,362)	(12,528)	91,162
Less: Preferred stock dividends	9,947	9,947	9,947	9,947
Adjusted net earnings (loss) available to common and equivalent stockholders for adjusted ROATCE	\$ 30,543	\$ (60,309)	\$ (22,475)	\$ 81,215
Average stockholders' equity	\$ 3,390,532	\$ 2,797,784	\$ 2,480,710	\$ 3,998,687
Less: Average intangible assets	360,680	89,041	25,499	1,391,857
Less: Average preferred stock	498,516	498,516	498,516	498,516
Average tangible common equity	\$ 2,531,336	\$ 2,210,227	\$ 1,956,695	\$ 2,108,314
Return on average equity ⁽²⁾	3.66%	(68.49)%	(3.73)%	(121.24)%
ROATCE ⁽³⁾	4.30%	(87.95)%	(6.33)%	14.45%
Adjusted ROATCE ⁽⁴⁾	4.85%	(10.83)%	(4.56)%	15.62%

Note: Periods prior to 4Q23 represent PACW standalone. 4Q23 includes Oct-Dec for PACW and Dec for BANC.



1. Effective tax rates of 27.3%, 26.8% and 12.1% used for the three months ended March 31, 2024, December 31, 2023 and September, 2023. Adjusted effective tax rate of 28.4% used to normalize the effect of goodwill impairment for the three months ended March 31, 2023.
2. Annualized net (loss) earnings divided by average stockholders' equity.
3. Annualized adjusted net (loss) earnings available to common stockholders for ROATCE divided by average tangible common equity.
4. Annualized adjusted net (loss) earnings available to common stockholders for adjusted ROATCE divided by average tangible common equity.

Non-GAAP Reconciliation

(\$ in thousand, except per share amounts)	1Q24	4Q23	3Q23	1Q23
Adjusted Net Earnings				
Net earnings (loss)	\$ 30,852	\$ (482,955)	\$ (23,344)	\$ (1,195,424)
Earnings (loss) before income taxes	\$ 42,400	\$ (659,989)	\$ (26,566)	\$ (1,260,340)
Add: FDIC special assessment	4,814	32,746	-	-
Add: Loss on sale of securities	-	442,413	-	-
Add: Acquisition, integration, and reorganization	-	111,800	9,925	8,514
Add: Goodwill impairment	-	-	-	1,376,736
Adjusted (loss) earnings before income taxes	47,214	(73,030)	(16,641)	124,910
Adjusted income tax expense ⁽¹⁾	12,842	(19,572)	(2,014)	35,474
Adjusted net earnings (loss)	34,372	(53,458)	(14,627)	89,436
Less: Preferred stock dividends	(9,947)	(9,947)	(9,947)	(9,947)
Adjusted net earnings (loss) available to common and equivalent stockholders	\$ 24,425	\$ (63,405)	\$ (24,574)	\$ 79,489
Weighted average common shares outstanding	168,145	108,290	77,881	77,468
Diluted earnings (loss) per common share	\$ 0.12	\$ (4.55)	\$ (0.42)	\$ (15.56)
Adjusted diluted earnings (loss) per common share	\$ 0.15	\$ (0.59)	\$ (0.32)	\$ 1.03
Average total assets	\$ 37,540,707	\$ 37,640,387	\$ 37,807,758	\$ 42,768,714
Return on average assets ("ROAA") ⁽³⁾	0.33%	(5.09)%	(0.24)%	(11.34)%
Adjusted ROAA ⁽⁴⁾	0.37%	(0.56)%	(0.15)%	0.85%

Note: Periods prior to 4Q23 represent PACW standalone. 4Q23 includes Oct-Dec for PACW and Dec for BANC.

1. Effective tax rates of 27.3%, 26.8% and 12.1% used for the three months ended March 31, 2024, December 31, 2023 and September, 2023. Adjusted effective tax rate of 28.4% used to normalize the effect of goodwill impairment for the three months ended March 31, 2023.

2. Adjusted net earnings (loss) available to common and equivalent stockholders divided by weighted average common shares outstanding.

3. Annualized adjusted net earnings (loss) divided by average assets.

4. Diluted or adjusted diluted net earnings (loss) available to common and equivalent stockholders divided by weighted average common shares outstanding.

Non-GAAP Reconciliation

(\$ in thousands)	1Q24	4Q23	3Q23	1Q23
Adjusted Noninterest Income and Adjusted Noninterest Expense to Average Assets				
Net interest income	\$ 239,148	\$ 151,051	\$ 130,729	\$ 279,272
Noninterest income (loss)	33,816	(400,402)	43,808	36,391
Total revenue	\$ 272,964	\$ (249,351)	\$ 174,537	\$ 315,663
Noninterest income (loss)	\$ 33,816	\$ (400,402)	\$ 43,808	\$ 36,391
Add: Loss on sale of securities	-	442,413	-	-
Adjusted noninterest income	33,816	42,011	43,808	36,391
Net interest income	239,148	151,051	130,729	279,272
Adjusted total revenue	\$ 272,964	\$ 193,062	\$ 174,537	\$ 315,663
Noninterest expense	\$ 210,518	\$ 363,638	\$ 201,103	\$ 1,573,003
Less: FDIC special assessment	(4,814)	(32,746)	-	-
Less: Acquisition, integration, and reorganization costs	-	(111,800)	(9,925)	(8,514)
Less: Goodwill impairment	-	-	-	(1,376,736)
Adjusted noninterest expense	\$ 205,704	\$ 219,092	\$ 191,178	\$ 187,753
Average total assets	\$ 37,540,787	\$ 37,640,387	\$ 37,807,758	\$ 42,768,714
Noninterest income (loss) to total revenue	12.39%	160.58%	25.10%	11.53%
Adjusted noninterest income to adjusted total revenue	12.39%	21.76%	25.10%	11.53%
Noninterest expense to average total assets	2.26%	3.83%	2.11%	14.92%
Adjusted noninterest expense to average total assets	2.20%	2.31%	2.01%	1.78%

Note: Periods prior to 4Q23 represent PACW standalone. 4Q23 includes Oct-Dec for PACW and Dec for BANC.

Non-GAAP Reconciliation

PTPP Income, Adjusted PTPP Income (\$ in thousands)	1Q24	4Q23	3Q23	1Q23
Net earnings (loss)	\$ 30,852	\$ (482,955)	\$ (23,344)	\$ (1,195,424)
Net interest income	\$ 229,102	\$ 151,051	\$ 130,729	\$ 279,272
Add: Noninterest income (loss)	33,816	(400,402)	43,808	36,391
Total revenue	262,918	(249,351)	174,537	315,663
Less: Noninterest expense	(210,518)	(363,638)	(201,103)	(1,573,003)
Add: Goodwill impairment	-	-	-	1,376,736
Pre-tax, pre-provision, pre-goodwill impairment ("PTPP") income	\$ 52,400	\$ (612,989)	\$ (26,566)	\$ 119,396
Total revenue	\$ 262,918	\$ (249,351)	\$ 174,537	\$ 315,663
Add: Loss on sale of securities	-	442,413	-	-
Adjusted total revenue	\$ 262,918	\$ 193,062	\$ 174,537	\$ 315,663
Noninterest expense	\$ 210,518	\$ 363,638	\$ 201,103	\$ 1,573,003
Less: FDIC special assessment	(4,814)	(32,746)	-	-
Less: Acquisition, integration, and reorganization costs	-	(111,800)	(9,925)	(8,514)
Less: Goodwill impairment	-	-	-	(1,376,736)
Adjusted noninterest expense	\$ 205,704	\$ 219,092	\$ 191,178	\$ 187,753
Adjusted total revenue	\$ 262,918	\$ 193,062	\$ 174,537	\$ 315,663
Less: Adjusted noninterest expense	(205,704)	(219,092)	(191,178)	(187,753)
Adjusted pre-tax, pre-provision, pre-goodwill impairment ("PTPP") income	\$ 57,214	\$ (26,030)	\$ (16,641)	\$ 127,910

Note: Periods prior to 4Q23 represent PACW standalone. 4Q23 includes Oct-Dec for PACW and Dec for BANC.