



# Investor Presentation

Third Quarter 2025 Results



# Forward-Looking Statements and Other Matters

This presentation includes forward-looking statements within the meaning of the “Safe-Harbor” provisions of the Private Securities Litigation Reform Act of 1995. These statements include, but are not limited to, statements related to our expectations regarding the performance of our business, liquidity and capital ratios, and other non-historical statements. Words or phrases such as “believe,” “will,” “should,” “will likely result,” “are expected to,” “will continue,” “is anticipated,” “estimate,” “project,” “plans,” “strategy,” or similar expressions are intended to identify these forward-looking statements. You are cautioned not to place undue reliance on any forward-looking statements. These statements are necessarily subject to risk and uncertainty and actual results could differ materially from those anticipated due to various factors, including those set forth from time to time in the documents filed or furnished by Banc of California, Inc. (the “Company”) with the Securities and Exchange Commission (“SEC”). The Company undertakes no obligation to revise or publicly release any revision or update to these forward-looking statements to reflect events or circumstances that occur after the date on which such statements were made, except as required by law.

Factors that could cause actual results to differ materially from the results anticipated or projected include, but are not limited to: (i) changes in general economic conditions, either nationally or in our market areas, including the impact of tariffs, supply chain disruptions, and the risk of recession or an economic downturn; (ii) changes in the interest rate environment, including the recent and potential future changes in the FRB benchmark rate, which could adversely affect our revenue and expenses, the value of assets and obligations, the realization of deferred tax assets, the availability and cost of capital and liquidity, and the impacts of continuing or renewed inflation; (iii) the credit risks of lending activities, which may be affected by deterioration in real estate markets and the financial condition of borrowers, and the operational risk of lending activities, including the effectiveness of our underwriting practices and the risk of fraud, any of which may lead to increased loan delinquencies, losses, and non-performing assets, and may result in our allowance for credit losses not being adequate; (iv) fluctuations in the demand for loans, and fluctuations in commercial and residential real estate values in our market area; (v) the quality and composition of our securities portfolio; (vi) our ability to develop and maintain a strong core deposit base, including among our venture banking clients, or other low cost funding sources necessary to fund our activities particularly in a rising or high interest rate environment; (vii) the rapid withdrawal of a significant amount of demand deposits over a short period of time; (viii) the costs and effects of litigation; (ix) risks related to the Company’s acquisitions, including disruption to current plans and operations; difficulties in customer and employee retention; fees, expenses and charges related to these transactions being significantly higher than anticipated; and our inability to achieve expected revenues, cost savings, synergies, and other benefits; (x) results of examinations by regulatory authorities of the Company and the possibility that any such regulatory authority may, among other things, limit our business activities, restrict our ability to invest in certain assets, refrain from issuing an approval or non-objection to certain capital or other actions, increase our allowance for credit losses, result in write-downs of asset values, restrict our ability or that of our bank subsidiary to pay dividends, or impose fines, penalties or sanctions; (xi) legislative or regulatory changes that adversely affect our business, including changes in tax laws and policies, accounting policies and practices, privacy laws, and regulatory capital or other rules; (xii) the risk that our enterprise risk management framework may not be effective in mitigating risk and reducing the potential for losses; (xiii) errors in estimates of the fair values of certain of our assets and liabilities, as well as the value of collateral supporting our loans, which may result in significant changes in valuation or recoveries; (xiv) failures or security breaches with respect to the network, applications, vendors and computer systems on which we depend, including due to cybersecurity threats; (xv) our ability to attract and retain key members of our senior management team; (xvi) the effects of climate change, severe weather events, natural disasters such as earthquakes and wildfires, pandemics, epidemics and other public health crises, acts of war or terrorism, and other external events on our business; (xvii) the impact of bank failures or other adverse developments at other banks on general depositor and investor sentiment regarding the stability and liquidity of banks; (xviii) the possibility that our recorded goodwill could become impaired, which may have an adverse impact on our earnings and capital; (xix) our existing indebtedness, together with any future incurrence of additional indebtedness, could adversely affect our ability to raise additional capital and to meet our debt obligations; (xx) the risk that we may incur significant losses on future asset sales or may not be able to execute anticipated asset sales; and (xxi) other economic, competitive, governmental, regulatory, and technological factors affecting our operations, pricing, products and services and the other risks described in our Annual Report on Form 10-K for the fiscal year ended December 31, 2024 and from time to time in other documents that we file with or furnish to the SEC.

Included in this presentation are certain non-GAAP financial measures, such as tangible assets, tangible common equity ratio, tangible book value per common share, adjusted net earnings, adjusted earnings per share, return on average tangible common equity, adjusted return on average tangible common equity, pre-tax pre-provision income, adjusted noninterest expense, adjusted noninterest expense to average assets, efficiency ratio, adjusted efficiency ratio, core deposits, core loans, economic coverage ratio, and adjusted ACL ratio, designed to complement the financial information presented in accordance with U.S. GAAP because management believes such measures are useful to investors. These non-GAAP financial measures should be considered only as supplemental to, and not superior to, financial measures provided in accordance with GAAP. Please refer to the “Non-GAAP Financial Information” and “Non-GAAP Reconciliation” sections of the appendix of this presentation for additional detail including reconciliations of non-GAAP financial measures included in this presentation to the most directly comparable financial measures prepared in accordance with GAAP.

## Financial Highlights

# Strong growth in 3Q25 EPS to \$0.38 reflects positive operating leverage

### EPS

EPS<sup>(2)</sup>: \$0.38, +23% QoQ

### Operating Leverage

PTPP<sup>(1)</sup> +17% QoQ; revenues +5%, expenses flat

### Deposit Growth

NIB deposits +9% annualized

### NIM

3.22%, +12bps QoQ  
9/30 Spot NIM: 3.18%

### Share Repurchases

\$35mm of shares<sup>(3)</sup> in 3Q; \$185mm YTD

### Credit Quality

Criticized ratio -17bps QoQ  
ACL ratio up to 1.12%

### Strategic Action

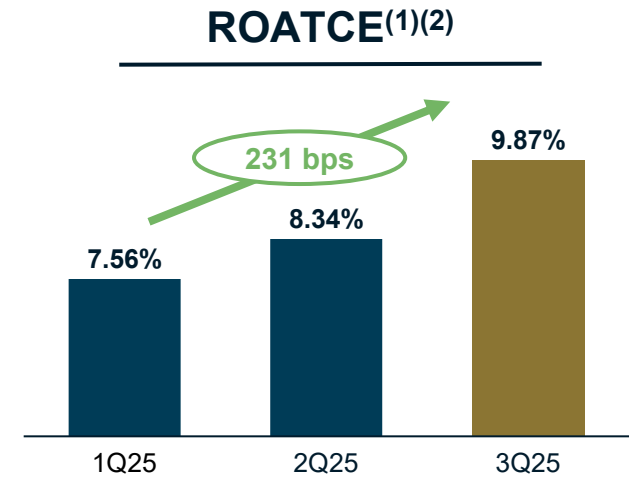
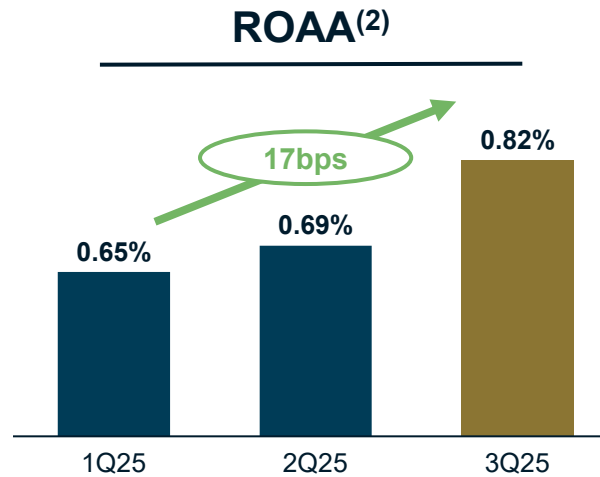
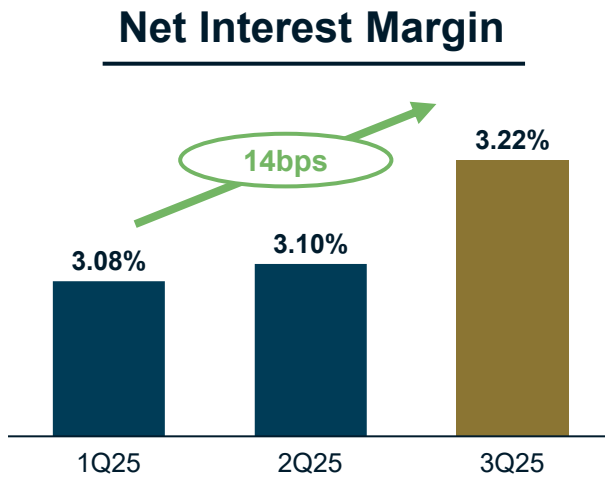
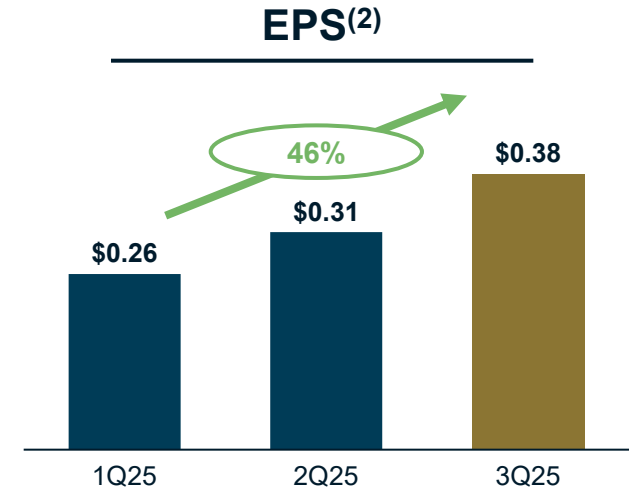
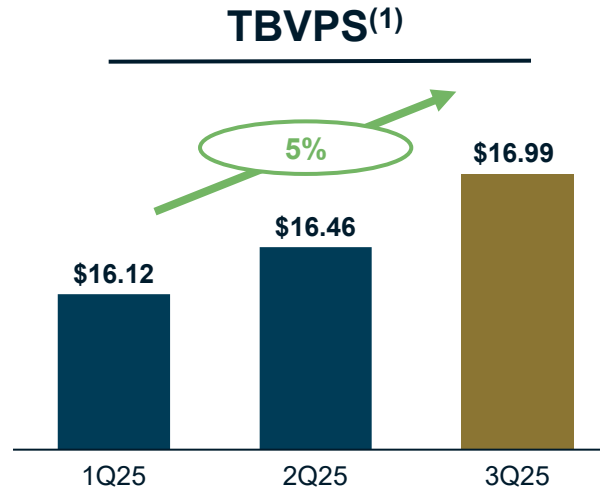
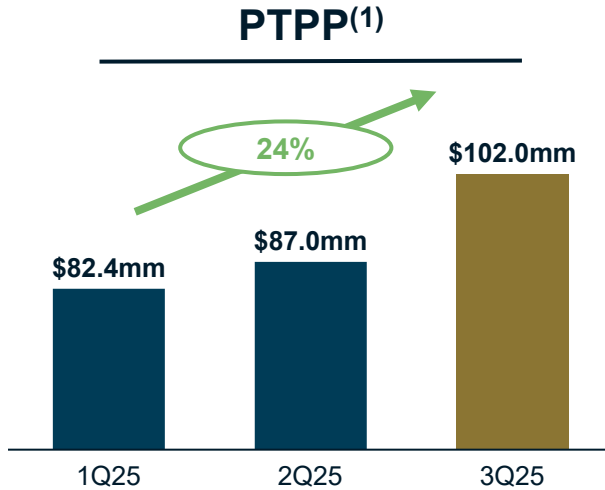
\$263mm of HFS CRE loans sold / paid off

### Capital

TBVPS<sup>(1)</sup>: \$16.99, +3% QoQ  
CET 1: 10.14%

	3Q25	2Q25 <sup>(2)</sup>	3Q24 <sup>(2)</sup>	Change	
				QoQ Δ	YoY Δ
<b>Operating results</b>					
PTPP <sup>(1)</sup>	\$102.0mm	\$87.0mm	\$80.0mm	17%	28%
EPS	\$0.38	\$0.31	\$0.25	\$0.07	\$0.13
ROAA	0.82%	0.69%	0.59%	13bps	23bps
ROATCE <sup>(1)</sup>	9.87%	8.34%	7.30%	153bps	257bps
NIM	3.22%	3.10%	2.93%	12bps	29bps
Adj. efficiency ratio <sup>(1)</sup>	58.24%	61.77%	63.49%	-353bps	-525bps
<b>Capital</b>					
TBVPS <sup>(1)</sup>	\$16.99	\$16.46	\$15.63	\$0.53	\$1.36
CET 1 capital ratio	10.14%	9.95%	10.46%	19bps	-32bps
<b>Credit</b>					
ACL ratio	1.12%	1.07%	1.20%	5bps	-8bps

# Significant Growth in Performance Trends Across the Board



1. Denotes a non-GAAP financial measure, see "Non-GAAP Reconciliation" slides in Appendix.

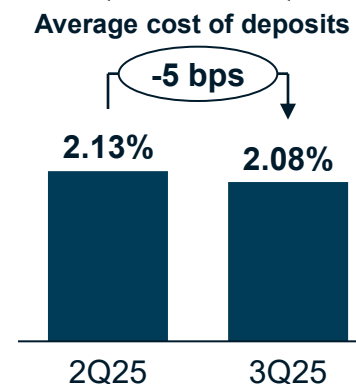
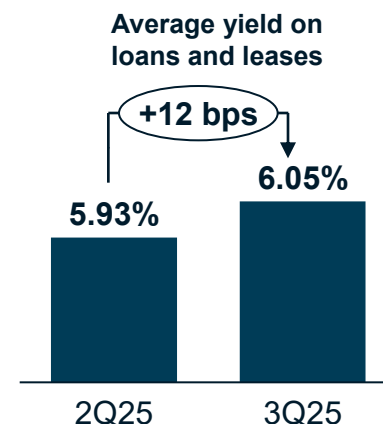
2. 2Q25 EPS, ROAA, and ROATCE are adjusted figures and denote non-GAAP financial measures; see "Non-GAAP Reconciliation" slides in Appendix.

## Income Statement

# Strong PTPP<sup>(1)</sup> growth of 17% QoQ driven by NIM expansion and expense discipline

(\$ in millions)	3Q25	2Q25	3Q24
Total interest income	\$432.5	\$420.5	\$446.9
Total interest expense	179.1	180.3	214.7
<b>Net interest income</b>	<b>253.4</b>	<b>240.2</b>	<b>232.2</b>
Other noninterest income	34.3	32.6	44.5
Loss on sale of securities	0.0	0.0	(59.9)
Total noninterest income	34.3	32.6	(15.5)
<b>Total revenue</b>	<b>287.7</b>	<b>272.8</b>	<b>216.7</b>
Operating expense	185.7	185.9	196.7
Acquisition-related costs	0.0	0.0	(0.5)
<b>Total noninterest expense</b>	<b>185.7</b>	<b>185.9</b>	<b>196.2</b>
<b>PTPP income<sup>(1)</sup></b>	<b>102.0</b>	<b>87.0</b>	<b>20.5</b>
Provision for credit losses	9.7	39.1	9.0
<b>Earnings before income taxes</b>	<b>92.3</b>	<b>47.9</b>	<b>11.5</b>
Income tax expense	22.7	19.5	2.7
<b>Net earnings</b>	<b>69.6</b>	<b>28.4</b>	<b>8.8</b>
Preferred stock dividends	9.9	9.9	9.9
<b>Net earnings available to common and equivalent stockholders</b>	<b>\$59.7</b>	<b>\$18.4</b>	<b>(\$1.2)</b>

Key Income Statement Metrics	3Q25	2Q25 <sup>(2)</sup>	3Q24 <sup>(2)</sup>
EPS	\$0.38	\$0.31	\$0.25
ROAA	0.82%	0.69%	0.59%
ROATCE <sup>(1)</sup>	9.87%	8.34%	7.30%
Net interest margin	3.22%	3.10%	2.93%
NIE / average assets	2.18%	2.21%	2.27%
Adj. NIE excluding customer related expense / average assets <sup>(1)</sup>	1.87%	1.89%	1.87%
Efficiency ratio <sup>(1)</sup>	62.05%	65.50%	68.04%
Adj. efficiency ratio <sup>(1)</sup>	58.24%	61.77%	63.49%
Avg. yield on loans and leases	6.05%	5.93%	6.18%
Avg. yield on interest-earning assets	5.50%	5.42%	5.63%
Avg. total cost of funds	2.37%	2.42%	2.82%
Avg. total cost of deposits	2.08%	2.13%	2.54%



1. Denotes a non-GAAP financial measure; see "Non-GAAP Reconciliation" slides in Appendix.

2. 2Q25 and 3Q24 EPS, ROAA, and ROATCE are adjusted figures and denote non-GAAP financial measures; see "Non-GAAP Reconciliation" slides in Appendix.

## Balance Sheet

# Strengthened balance sheet with growth in NIB deposits, capital and TBVPS

(\$ in millions)	3Q25	2Q25	3Q24
Cash and cash equivalents	\$2,398	\$2,354	\$2,554
Investment securities	4,890	4,725	4,747
Loans held for sale	211	466	29
Loans and leases HFI	24,111	24,246	23,528
Allowance for loan and lease losses	(241)	(229)	(254)
Goodwill and intangibles	326	333	357
Deferred tax asset, net	672	692	707
Other assets	1,645	1,665	1,765
<b>Total assets</b>	<b>\$34,013</b>	<b>\$34,250</b>	<b>\$33,433</b>
Noninterest-bearing deposits	\$7,604	\$7,441	\$7,812
Interest-bearing deposits	19,581	20,087	19,016
<b>Total deposits</b>	<b>27,185</b>	<b>27,528</b>	<b>26,828</b>
Borrowings	2,005	1,917	1,592
Subordinated debt	951	949	942
Other liabilities	406	429	574
<b>Total liabilities excluding deposits</b>	<b>3,361</b>	<b>3,295</b>	<b>3,108</b>
<b>Total stockholders' equity</b>	<b>3,467</b>	<b>3,427</b>	<b>3,496</b>
<b>Total liabilities and stockholders' equity</b>	<b>\$34,013</b>	<b>\$34,250</b>	<b>\$33,433</b>

Key Balance Sheet Metrics	3Q25	2Q25	3Q24
Average interest-earning assets	\$31,198	\$31,097	\$31,575
CET 1 ratio	10.14%	9.95%	10.46%
Tangible common equity ratio <sup>(1)</sup>	7.84%	7.65%	7.98%
Tangible book value per share <sup>(1)</sup>	\$16.99	\$16.46	\$15.63
Cash / assets	7.1%	6.9%	7.6%
Cash + securities / assets	21.4%	20.7%	21.8%
Loans / deposits	89.5%	89.8%	87.8%
Noninterest-bearing deposits / total deposits	28.0%	27.0%	29.1%
Deposits / total funding <sup>(2)</sup>	93.1%	93.5%	94.4%
Total brokered deposits / total funding <sup>(2)</sup>	8.3%	9.8%	9.3%
Wholesale funding / assets <sup>(3)</sup>	12.5%	12.3%	10.7%
ACL ratio	1.12%	1.07%	1.20%

1. Denotes a non-GAAP financial measure; see "Non-GAAP Reconciliation" slides in Appendix.

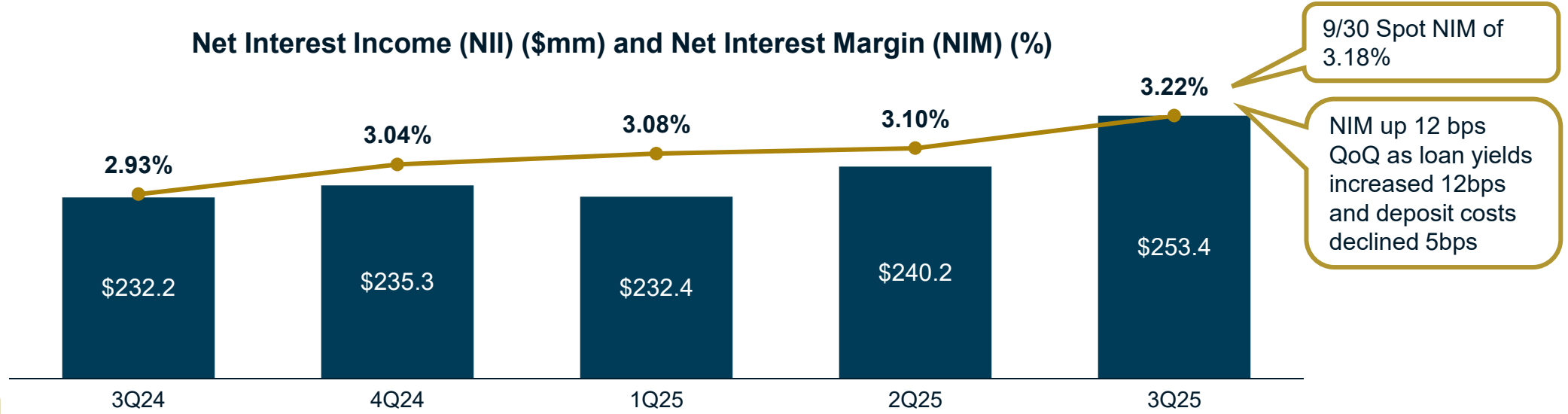
2. Total funding defined as total deposits plus borrowings.

3. Wholesale funding defined as borrowings plus brokered time deposits.

# Net Interest Income and Net Interest Margin

## Solid NIM expansion driven by higher loan yields and lower deposit costs

Net Interest Income (NII) (\$mm) and Net Interest Margin (NIM) (%)



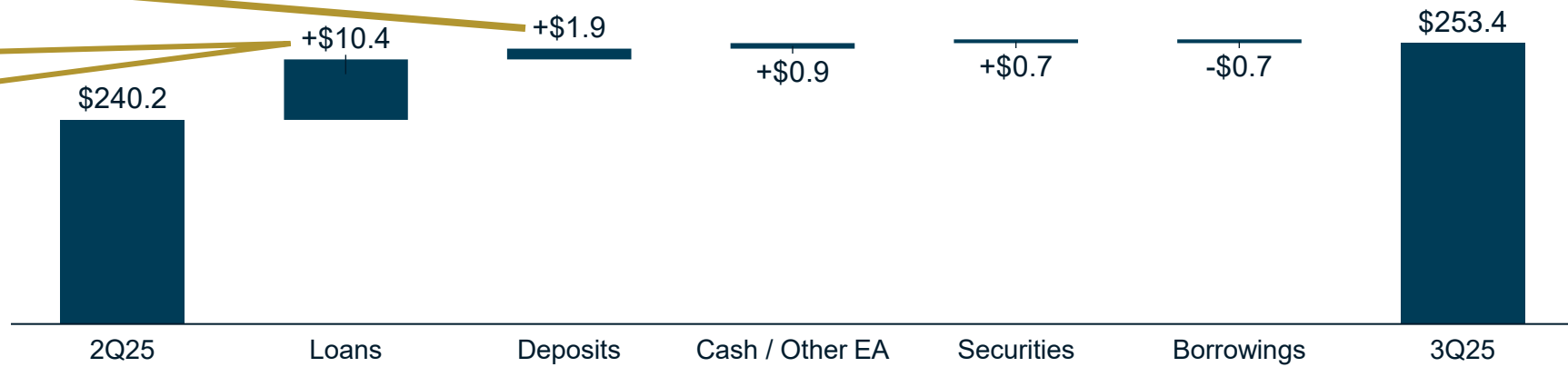
9/30 Spot NIM of 3.18%

NIM up 12 bps QoQ as loan yields increased 12bps and deposit costs declined 5bps

Lower deposit costs due to mix shift towards more NIB and less brokered deposits

Includes higher accretion income which increased ~\$3mm QoQ

Impact to NII (\$mm) from cumulative change in yields, rates and mix



## Noninterest Income

# Noninterest income is in line with normal run-rate

### HIGHLIGHTS

- ❖ Noninterest income of \$34.3mm was up 5% QoQ due primarily to increase in the fair values of items requiring MTM accounting
- ❖ Service charges on deposits increased \$0.6mm, corresponding to growth in core deposits
- ❖ Loss on sale of securities of \$59.9mm in 3Q24 from \$0.7B of securities repositioning
- ❖ Normal run-rate for noninterest income of \$10mm-\$12mm per month

(\$ in millions)	3Q25	2Q25	3Q24
Leased Equipment Income	\$10.3	\$10.2	\$17.2
Commissions and Fees	9.5	9.6	8.3
Service Charges on Deposits	5.1	4.5	4.6
Dividends & Gains (Losses) on Equity Investments	2.3	(0.1)	3.7
Loss on sale of securities	0.0	0.0	(59.9)
Other Income	7.1	8.4	10.8
<b>Total Noninterest Income</b>	<b>\$34.3</b>	<b>\$32.6</b>	<b>(\$15.5)</b>

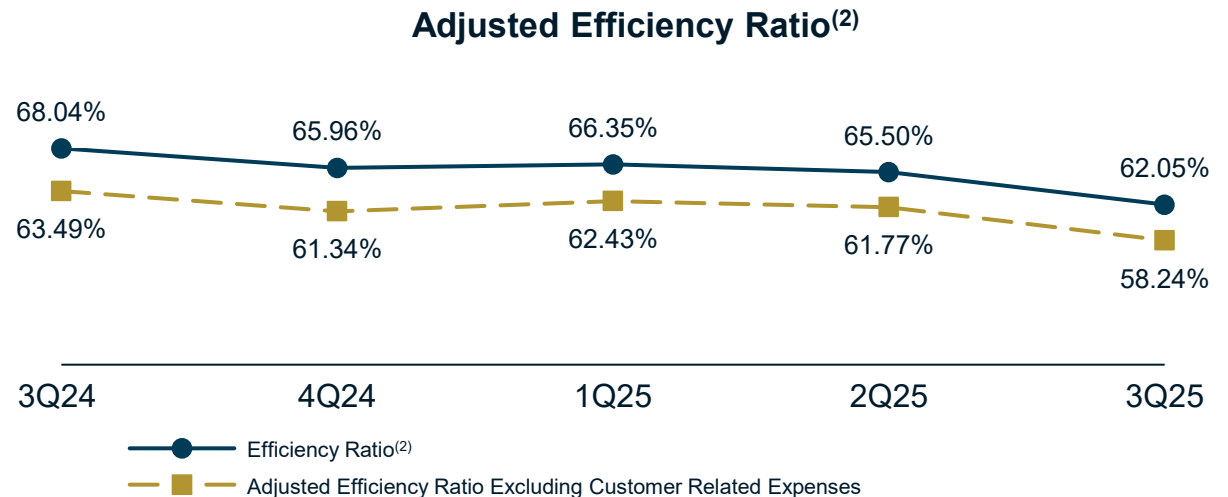
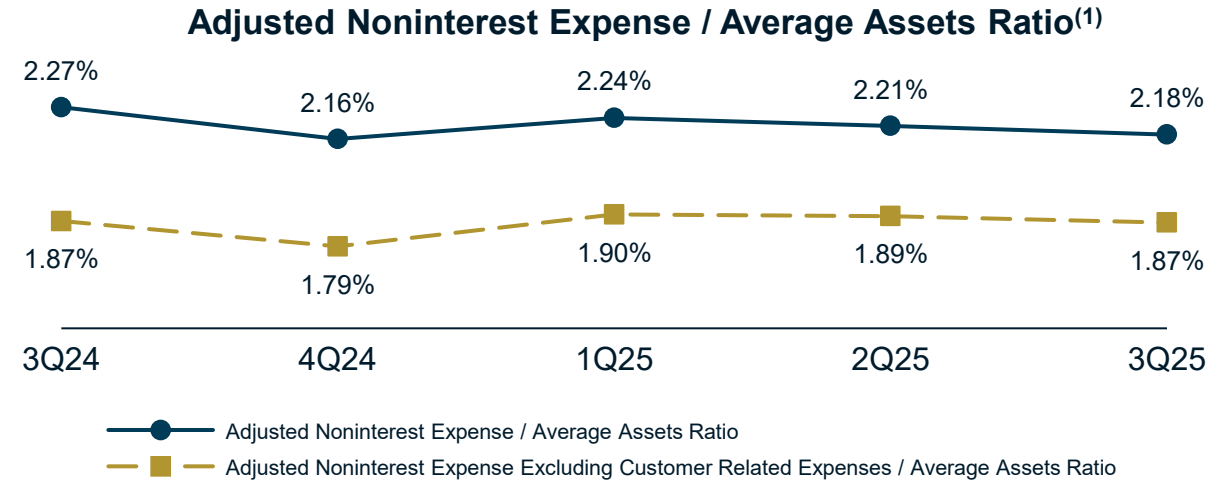
Note: Other income includes revenue from BOLI, warrants, gain/loss on termination of leases, and other miscellaneous income.

## Noninterest Expense

# Noninterest expenses flat, driving efficiency ratio down over 3% QoQ

(\$ in millions)	3Q25	2Q25	3Q24
Compensation	\$88.9	\$88.4	\$85.6
Occupancy	15.4	15.5	16.9
IT and data processing	13.5	13.1	15.0
Professional services	5.4	6.4	5.1
Insurance and assessments	9.0	9.4	12.7
Intangible asset amortization	7.2	7.2	8.5
Leased equipment depreciation	6.8	6.7	7.1
Loan expense	4.9	4.1	4.0
Acquisition, integration and reorganization costs	0.0	0.0	(0.5)
Other expense	8.4	8.7	7.3
Customer related expense	26.2	26.6	34.5
<b>Total noninterest expense</b>	<b>\$185.7</b>	<b>\$185.9</b>	<b>\$196.2</b>
<b>Adjusted noninterest expense<sup>(1)</sup></b>	<b>\$185.7</b>	<b>\$185.9</b>	<b>\$196.7</b>
<b>Adjusted noninterest expense excluding customer related expense<sup>(1)</sup></b>	<b>\$159.5</b>	<b>\$159.3</b>	<b>\$162.2</b>

- ❖ Remain focused on continuing to drive positive operating leverage while still investing in technology and talent to support long-term growth
- ❖ Benefit of September rate cut on customer related expense will be realized in 4Q



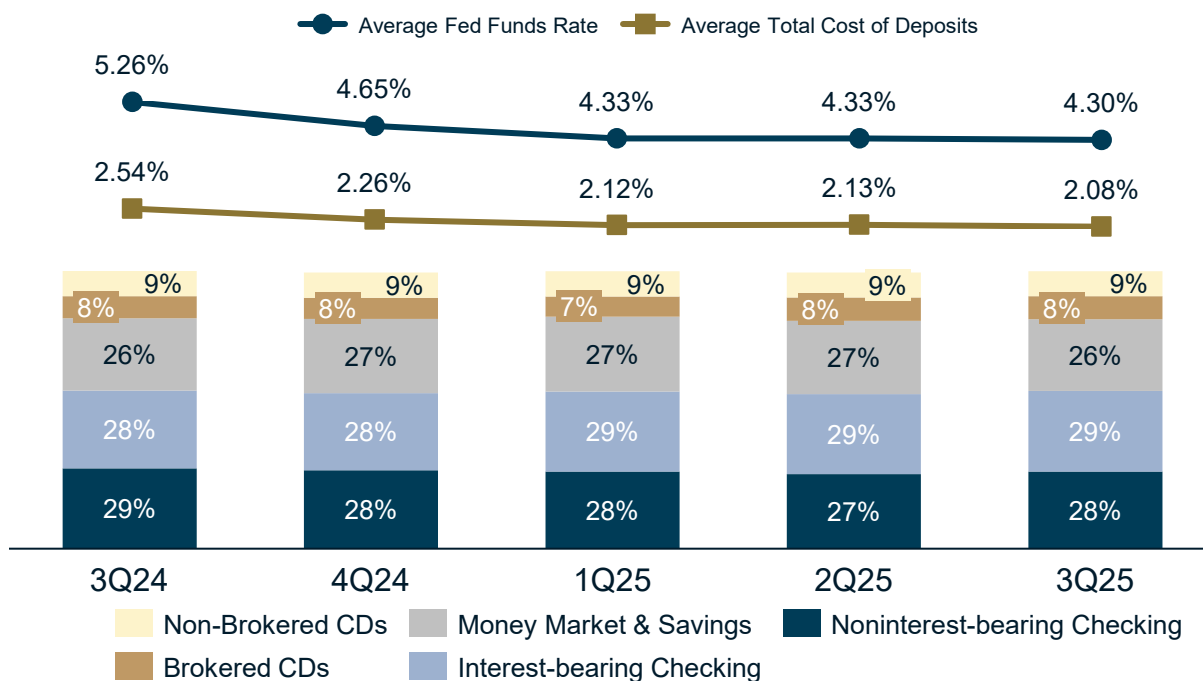
1. Excludes acquisition, integration and reorganization costs. Denotes a non-GAAP financial measure, see "Non-GAAP Reconciliation" slides in Appendix.

2. Denotes a non-GAAP financial measure, see "Non-GAAP Reconciliation" slides in Appendix.

## Deposits

# ~9% annualized NIB deposit growth drove lower brokered deposits and deposit costs

- ❖ 3Q average checking and MMDA balances excluding brokered non-maturity deposits were up slightly QoQ
- ❖ NIB increase mostly due to 5% increase in average account balances
- ❖ Total cost of deposits declined 5bps QoQ due to increase in core deposit balances and 16% decrease in brokered deposit balances



(\$ in millions)	3Q25	2Q25	3Q24
Noninterest-bearing Checking	\$7,604	\$7,441	\$7,812
Checking	7,931	7,974	7,540
MMDA	4,974	5,375	5,039
Savings	1,949	1,933	1,992
CDs	4,727	4,805	4,445
<b>Total Deposits</b>	<b>\$27,185</b>	<b>\$27,528</b>	<b>\$26,828</b>
Less: Brokered CDs	2,259	2,312	1,993
Less: Brokered Non-maturity Deposits <sup>(1)</sup>	166	564	639
<b>Core Deposits<sup>(2)</sup></b>	<b>\$24,760</b>	<b>\$24,652</b>	<b>\$24,196</b>
Average Noninterest-bearing Checking	7,683	7,584	7,847
Average NIB Checking / Average Deposits	28.2%	27.8%	27.7%

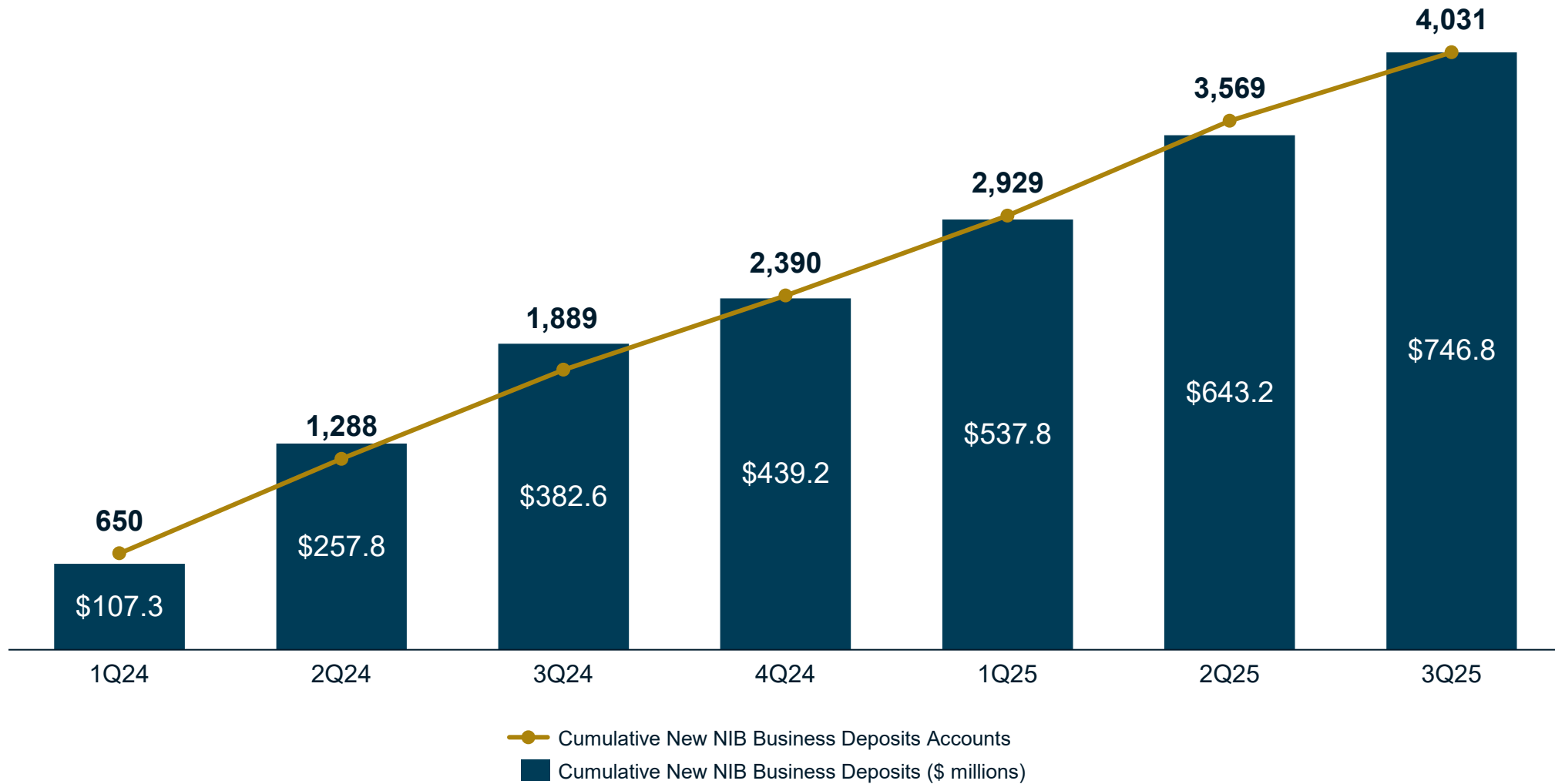
Deposits By Line of Business (\$mm)	3Q25		2Q25	
	Balance	3Q25 Cost	Balance	2Q25 Cost
Community Banking	\$14,610	1.79%	\$14,457	1.81%
Venture	5,969	2.75%	5,722	2.80%
Specialty Banking (includes HOA) <sup>(3)</sup>	3,960	0.85%	4,021	0.84%
Corporate and Other Institutional <sup>(4)</sup>	2,646	4.00%	3,329	4.13%
<b>Total Deposits</b>	<b>\$27,185</b>	<b>2.08%</b>	<b>\$27,528</b>	<b>2.13%</b>



1. Brokered non-maturity deposits consists of brokered sweep accounts included in Checking and MMDA.  
 2. Denotes a non-GAAP financial measure, see "Non-GAAP Reconciliation" slides in Appendix.  
 3. Costs do not include ECR expenses related to HOA deposits.  
 4. Includes brokered CDs.

## NIB Deposit Growth

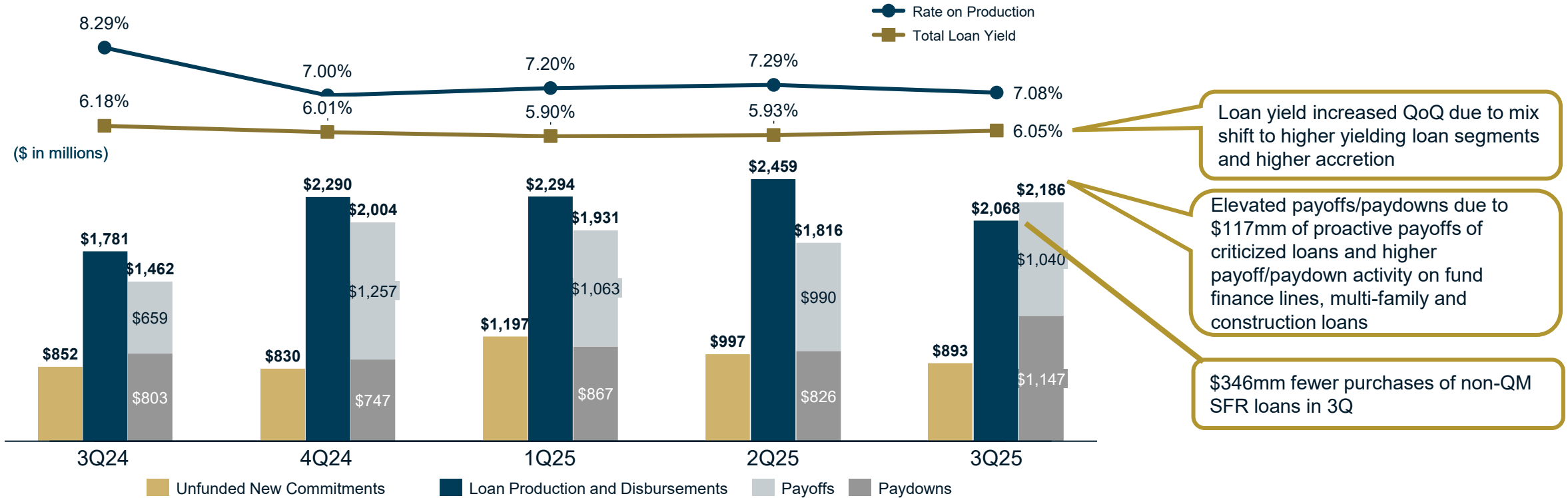
Continued steady growth in new NIB business deposit relationships and balances<sup>(1)</sup>



1. Includes new NIB deposits from relationships opened over the last two years from the quarter referenced.

# Loan Activity

## Total loan production & disbursements of \$2.1B, rate on production remains strong



(\$ in millions)	Loans Beginning Balance	Total Production/ Disbursements	Total Payoffs/ Paydowns	Net Change	Other Change <sup>(1)</sup>	Loans Ending Balance	Total Loan Yield	Rate on Production	C&I Utilization Rate
3Q25	\$24,246	\$2,068	\$2,186	(118)	(17)	\$24,111	6.05%	7.08%	66.1%
2Q25	24,127	2,459	1,816	643	(524)	24,246	5.93%	7.29%	64.8%
1Q25	23,782	2,294	1,931	364	(19)	24,127	5.90%	7.20%	63.6%
4Q24	23,528	2,290	2,004	286	(32)	23,782	6.01%	7.00%	62.0%
3Q24	23,229	1,781	1,462	320	(21)	23,528	6.18%	8.29%	60.1%

1. Includes charge-offs, transfers to foreclosed assets, loan sales, and transfers to HFS.

## Loan Portfolio

# Growth across most higher yielding C&I loan categories offset by elevated payoff/paydown activity

Core loan portfolio has strong credit quality with appropriate reserve levels for low loan loss categories

Loan Segment (\$ in millions)			Total Variance	% of Total Loans 3Q25	Wtd. Avg. Rate 3Q25	NPL % 3Q25	DQ % 3Q25	3Q25		2Q25	
	3Q25	2Q25						ACL	Coverage Ratio	ACL	Coverage Ratio
Multifamily	\$6,125	\$6,281	(\$156)	25.4%	4.2%	0.01%	0.00%	\$40	0.65%	\$41	0.66%
Other CRE	3,655	3,746	(91)	15.2%	5.4%	1.54%	1.27%	92	2.51%	88	2.35%
Real Estate Construction	2,155	2,302	(147)	8.9%	5.9%	0.00%	0.00%	16	0.72%	10	0.44%
Residential / Consumer	3,187	3,180	7	13.2%	4.3%	1.22%	2.04%	5	0.15%	5	0.16%
C&I	1,714	1,773	(59)	7.1%	6.6%	0.31%	0.26%	26	1.54%	29	1.64%
Warehouse	1,771	1,610	160	7.3%	7.4%	0.00%	0.00%	5	0.26%	3	0.21%
Venture Lending <sup>(1)</sup>	860	808	51	3.6%	7.6%	0.00%	0.00%	63	7.30%	59	7.26%
Fund Finance	1,048	1,194	(146)	4.3%	7.2%	0.00%	0.00%	1	0.09%	0	0.04%
SBA	720	700	21	3.0%	6.8%	6.16%	1.17%	5	0.66%	5	0.66%
Lender Finance	1,435	1,173	262	6.0%	7.5%	0.00%	0.00%	5	0.37%	4	0.35%
Equipment Lending	632	645	(12)	2.6%	6.0%	0.00%	0.00%	2	0.36%	2	0.33%
<b>Core Loan Portfolio</b>	<b>\$23,301</b>	<b>\$23,412</b>	<b>(\$111)</b>	<b>96.6%</b>	<b>5.6%</b>	<b>0.63%</b>	<b>0.53%</b>	<b>\$259</b>	<b>1.11%</b>	<b>\$247</b>	<b>1.05%</b>
Premium Finance	\$465	\$473	(\$8)	1.9%	3.3%	0.00%	0.00%	\$0	0.08%	\$0	0.08%
Student	276	286	(10)	1.1%	4.2%	0.31%	1.30%	11	3.99%	11	3.99%
Civic	69	75	(6)	0.3%	7.0%	40.75%	49.14%	0	0.09%	0	0.09%
<b>Discontinued Areas</b>	<b>\$810</b>	<b>\$834</b>	<b>(\$24)</b>	<b>3.4%</b>	<b>3.9%</b>	<b>3.57%</b>	<b>4.62%</b>	<b>\$11</b>	<b>1.41%</b>	<b>\$12</b>	<b>1.42%</b>
<b>Total Loans and Leases HFI</b>	<b>\$24,111</b>	<b>\$24,246</b>	<b>(\$135)</b>	<b>100.0%</b>	<b>5.5%</b>	<b>0.72%</b>	<b>0.67%</b>	<b>\$271</b>	<b>1.12%</b>	<b>\$259</b>	<b>1.07%</b>
Loans Held for Sale (HFS)	211	466	(254)								
<b>Total Loans and Leases</b>	<b>\$24,322</b>	<b>\$24,711</b>	<b>(\$389)</b>								

Note: Wtd. Avg. Rate excludes accretion of net deferred loan fees and net loan purchase discounts.

1. Venture lending includes technology and life science lending.

## NDFI Lending Exposure

# Diversified NDFI exposure with history of minimal losses

### HIGHLIGHTS

- ❖ Long history of strong asset quality performance with almost no delinquencies, NPLs or classified loans since 2020
- ❖ Only three charge-offs over the last 10 years including one that resulted in nearly full recovery
- ❖ Careful client screening focuses on established operators with extensive, stable performance history
- ❖ Our highly experienced teams, tight structures and robust risk infrastructure including in-house audit team provide effective safeguards against potential issues
- ❖ In-house audit team conducts anti-fraud measures including frequent testing of underlying collateral, cash collections and payments history and mortgage title checks

### NDFI Lending Exposure

Loan Type (\$ in millions)	3Q25 Loan Balance	3Q25 % of Total Loans HFI	3Q25 NPL %	3Q25 DQ %	3Q25 Classified %	10-Year Historical NCO Rate <sup>(1)</sup>
Mortgage Warehouse	\$1,771	7.3%	0.00%	0.00%	0.00%	0.056%
Fund Finance	1,048	4.3%	0.00%	0.00%	0.00%	0.000%
Business Credit	328	1.4%	0.00%	0.00%	0.00%	0.000%
Consumer Credit	671	2.8%	0.00%	0.00%	0.00%	0.000%
Other Mortgage Credit	516	2.1%	0.00%	0.00%	0.00%	0.018%
<b>Total NDFI Portfolio</b>	<b>\$4,334</b>	<b>18.0%</b>	<b>0.00%</b>	<b>0.00%</b>	<b>0.00%</b>	<b>0.020%</b>
<b>Total Core Loan Portfolio</b>	<b>\$23,301</b>	<b>96.6%</b>	<b>0.63%</b>	<b>0.53%</b>	<b>3.15%</b>	
<b>Total Loans and Leases HFI</b>	<b>\$24,111</b>	<b>100.0%</b>	<b>0.72%</b>	<b>0.67%</b>	<b>3.17%</b>	

- ❖ Business Credit, Consumer Credit and Other Mortgage Credit loans are primarily within our Lender Finance business

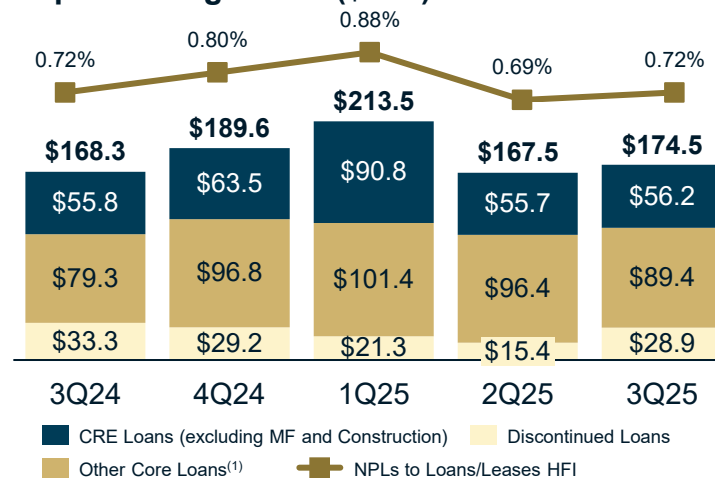
# Asset Quality Ratios and Trends

## Credit quality remains stable with criticized loans down 4% QoQ

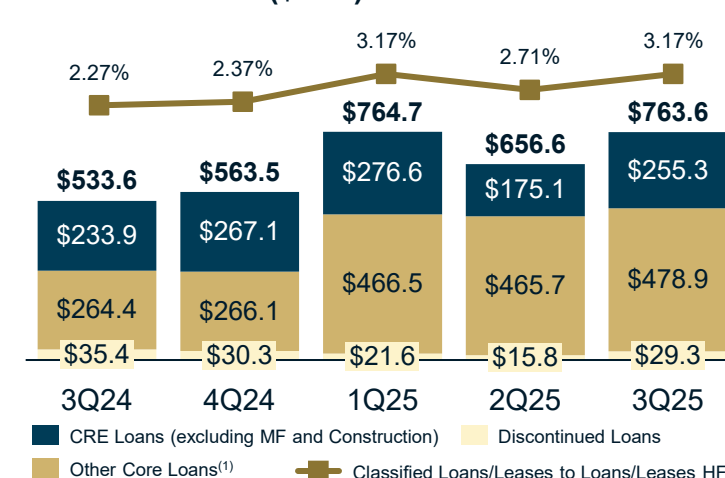
### HIGHLIGHTS

- ❖ Criticized loans declined 4% QoQ driven by reduction in special mention loans partially offset by an increase in classified loans
  - ❖ Criticized loan payoffs of \$117mm resulting from our proactive credit risk management strategy
- ❖ Classified loans increased due to:
  - ❖ \$49.6mm CRE loan, for which the borrower executed a contract for sale at a price above our loan amount, after 9/30. Sale expected to close in 4Q
  - ❖ 3Q adoption of revised, more conservative risk rating framework for Venture Banking loans. All classified Venture Banking loans are performing; no delinquencies >= 30 days
- ❖ HFS CRE loan sales proceeding as expected
  - ❖ Liquidated \$263mm of loans through loan sales and payoffs in 3Q
  - ❖ Remaining \$181mm of loans expected to be sold over the next several quarters

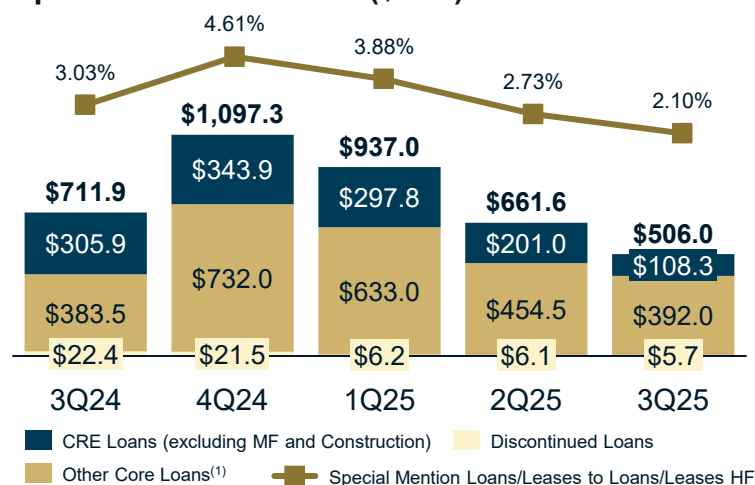
### Nonperforming Loans (\$mm)



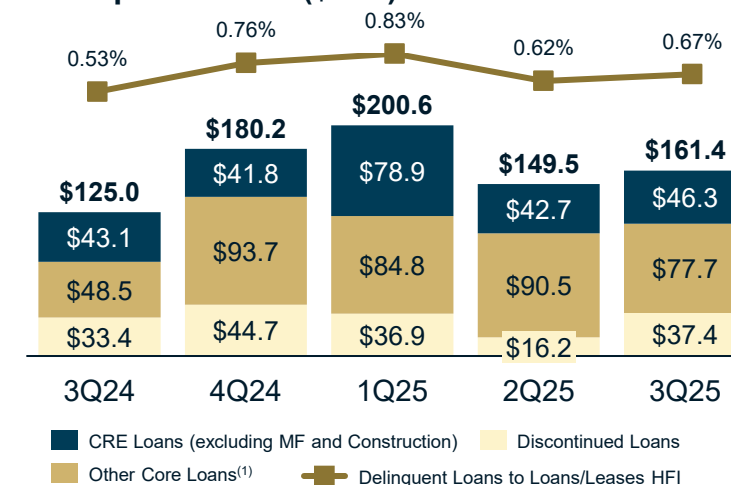
### Classified Loans (\$mm)



### Special Mention Loans (\$mm)



### Delinquent Loans (\$mm)



1. Reference Page 12 for Core Loan Portfolio. Other Core Loans comprises Core Loan Portfolio less CRE loans (excluding MF and Construction).

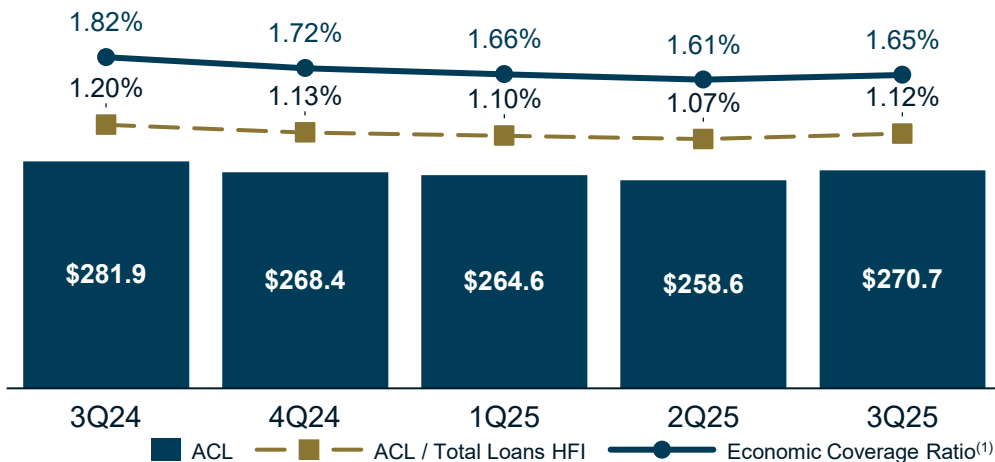
# Allowance for Credit Losses - Loans

## Increased ACL coverage ratio to 1.12%

### HIGHLIGHTS

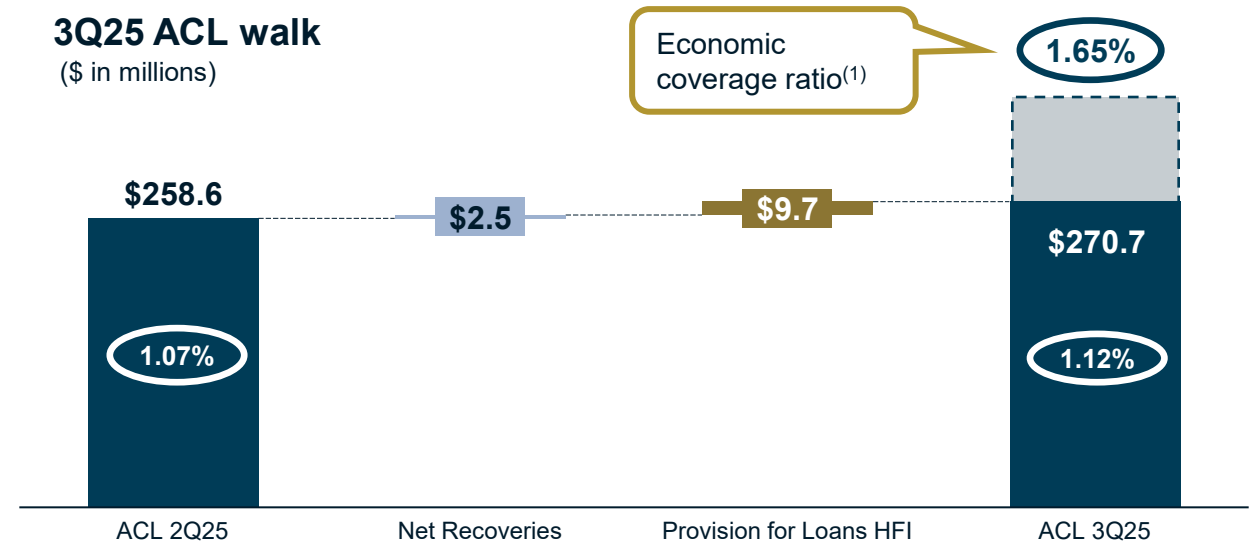
- ❖ ACL increased \$12.2mm reflecting:
  - ❖ Net recoveries of \$2.5mm include CRE HFS loan paying off at par
  - ❖ Provision of \$9.7mm driven by updates to risk ratings and macroeconomic forecast, and new loan fundings
  - ❖ ACL coverage ratio increase 5bps QoQ to 1.12%
- ❖ Economic coverage ratio increased to 1.65%<sup>(1)</sup>

### ACL / Total Loans (\$mm)



### 3Q25 ACL walk

(\$ in millions)



### 3Q25 Net Charge-offs (Recoveries) detail

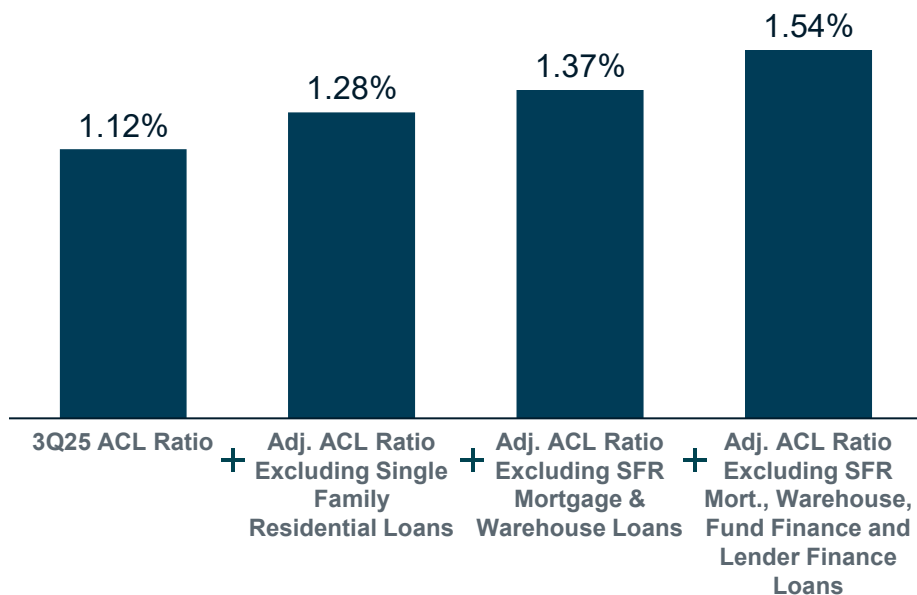
Net Charge-offs (Recoveries) (\$ in millions)	Charge-offs	Recoveries	Net Charge-offs (Recoveries)	% of Total Loans (annualized)
Civic Loans	\$1.1	(\$0.0)	\$1.1	0.02%
Commercial Loans	3.1	(5.8)	(2.8)	-0.05%
Real Estate Mortgage	1.4	(1.6)	(0.2)	0.00%
Real Estate Construction	-	(1.4)	(1.4)	-0.02%
Consumer Loans: Student Loans	1.0	(0.0)	0.9	0.01%
Consumer Loans: excluding Student Loans	0.0	(0.1)	(0.1)	0.00%
<b>Total</b>	<b>\$6.5</b>	<b>(\$8.9)</b>	<b>(\$2.5)</b>	<b>-0.04%</b>

1. Economic coverage ratio adjusts our ACL coverage ratio to include the loss coverage from credit-linked notes and unearned credit marks from purchase accounting. Denotes a non-GAAP financial measure, see "Non-GAAP Reconciliation" slides in Appendix.

## Adjusted Allowance for Credit Losses Ratios

Adjusted ACL ratio<sup>(1)</sup> is significantly higher when adjusting for lower loss loan categories

Adjusted ACL Ratio<sup>(1)</sup>



Composition of Lower Loss Loan Categories

Lower Loss Loan Categories (\$ in millions)	3Q25	2Q25	3Q24
Residential	\$3,094	\$3,083	\$2,619
Warehouse	1,771	1,610	1,230
Fund Finance	1,048	1,194	576
Lender Finance	1,435	1,173	681
<b>Total Lower Loss Loans</b>	<b>\$7,347</b>	<b>\$7,061</b>	<b>\$5,107</b>
<b>Total Loans and Leases HFI</b>	<b>\$24,111</b>	<b>\$24,246</b>	<b>\$23,528</b>
<b>Lower Loss Loans / Total Loans and Leases HFI</b>	<b>30.5%</b>	<b>29.1%</b>	<b>21.7%</b>

### HIGHLIGHTS

- ❖ Recent loan growth is in segments with relatively low expected credit losses including warehouse, lender finance and fund finance; resulted in lower ACL coverage under CECL
- ❖ Adjusted ACL Ratio<sup>(1)</sup> at 1.54%; Economic Coverage Ratio<sup>(1)</sup> at 1.65%, which includes \$110.5mm of loss coverage from credit-linked notes on SFR
- ❖ Lower loss loan categories as a percent of total loans increased to 30% at 3Q25 from 22% at 3Q24 strengthening the credit profile of the bank

1. Adjusted ACL Ratio is adjusted for lower loss loan categories. Economic Coverage Ratio is adjusted for the impact of credit-linked notes and unearned credit mark from purchase accounting. Denotes a non-GAAP financial measure, see "Non-GAAP Reconciliation" slides in Appendix.

## Investment Securities Portfolio

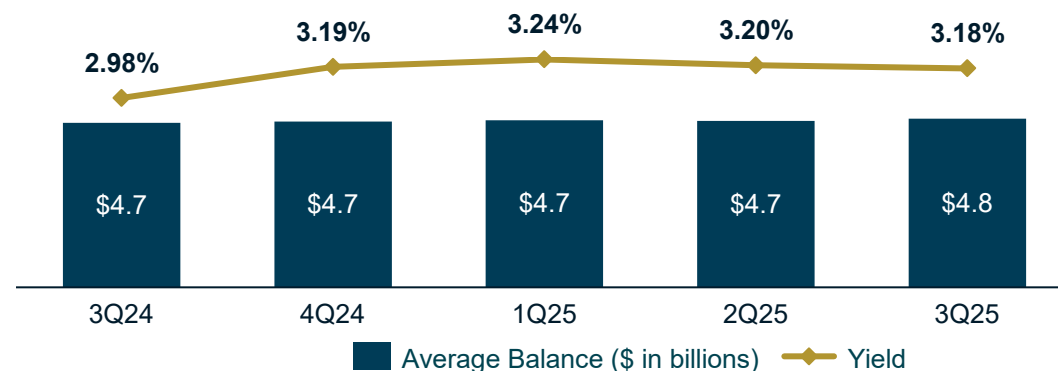
# Maintaining diversified securities portfolio with stable balances and yields

### HIGHLIGHTS

- ❖ Average securities yield declined 2 bps QoQ as purchase of higher-yielding securities was offset by impact from declining rates and day count
- ❖ Unrealized pre-tax loss on AFS securities of \$207mm down \$26mm QoQ driven primarily by a decrease in longer term interest rates
- ❖ Of the AFS securities portfolio, 78% is fixed rate, 14% is floating rate, and 8% is hybrid rate
- ❖ 3Q25 new investment yield of 5.0%
- ❖ 14% of AFS securities portfolio will contractually paydown and reprice within 1 year and 23% within three years
- ❖ 78% of total securities are AAA rated and 15% AA rated

Security Type <sup>(1)</sup> (\$ in millions)	3Q25	2Q25	Variance	Yield 3Q25	Duration (yrs) 3Q25	Unrealized Loss 3Q25	Unrealized Loss 2Q25
AFS - Gov't & Agency	\$1,680	\$1,453	\$228	3.57%	5.4	(\$161)	(\$179)
AFS - CLO's	206	228	(22)	6.02%	0.0	0	0
AFS - Corporate Bonds	258	264	(6)	5.09%	1.0	(19)	(23)
AFS - Municipal Bonds	-	1	(1)	5.09%	-	-	-
AFS - Non-Agency Securitizations	283	301	(19)	4.12%	3.7	(28)	(32)
<b>AFS<sup>(2)</sup></b>	<b>\$2,428</b>	<b>\$2,247</b>	<b>\$181</b>	<b>4.06%</b>	<b>4.2</b>	<b>(\$207)</b>	<b>(\$233)</b>
HTM - Gov't & Agency	638	635	2	1.82%	5.3	(29)	(33)
HTM - Corporate Bonds	71	71	0	4.66%	4.1	(7)	(11)
HTM - Municipal Bonds	1,237	1,254	(17)	2.14%	7.9	(33)	(62)
HTM - Non-Agency Securitizations	359	358	1	2.39%	5.0	(10)	(15)
<b>HTM<sup>(3)</sup></b>	<b>\$2,304</b>	<b>\$2,317</b>	<b>(\$13)</b>	<b>2.17%</b>	<b>6.6</b>	<b>(\$80)</b>	<b>(\$121)</b>
<b>Total Securities</b>	<b>\$4,732</b>	<b>\$4,564</b>	<b>\$167</b>	<b>3.18%<sup>(4)</sup></b>	<b>5.3</b>	<b>(\$287)</b>	<b>(\$354)</b>

### Average Securities Portfolio Balance & Total Yield<sup>(4)</sup>



1. Excludes FRB and FHLB stock.

2. AFS securities reflected at fair value; excludes \$0.8mm loss reserve.

3. HTM securities reflected at amortized cost; excludes \$0.7mm loss reserve.

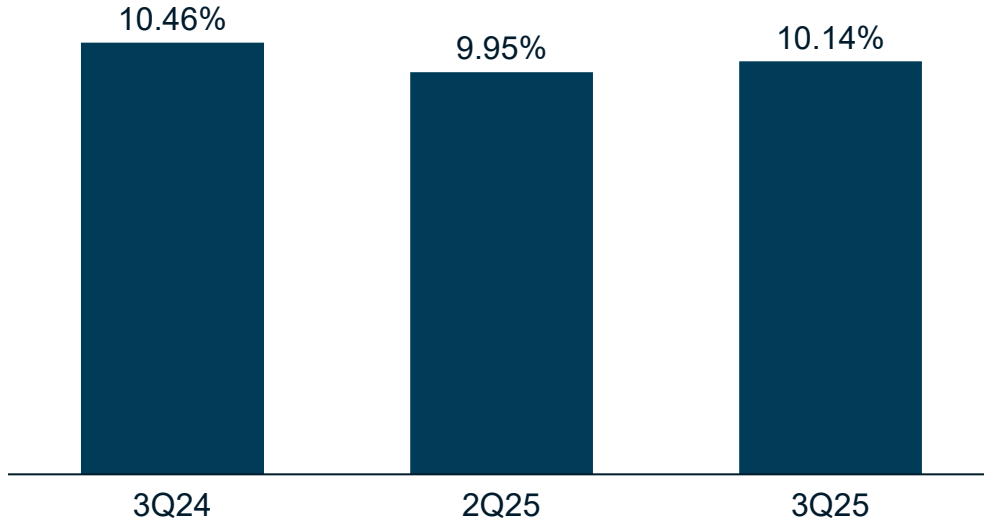
4. Total securities yield of 3.18% and average securities portfolio balance includes FRB and FHLB stock. Total securities yield is calculated using average fair values for the quarter.

# Continuing to grow capital levels and TBVPS

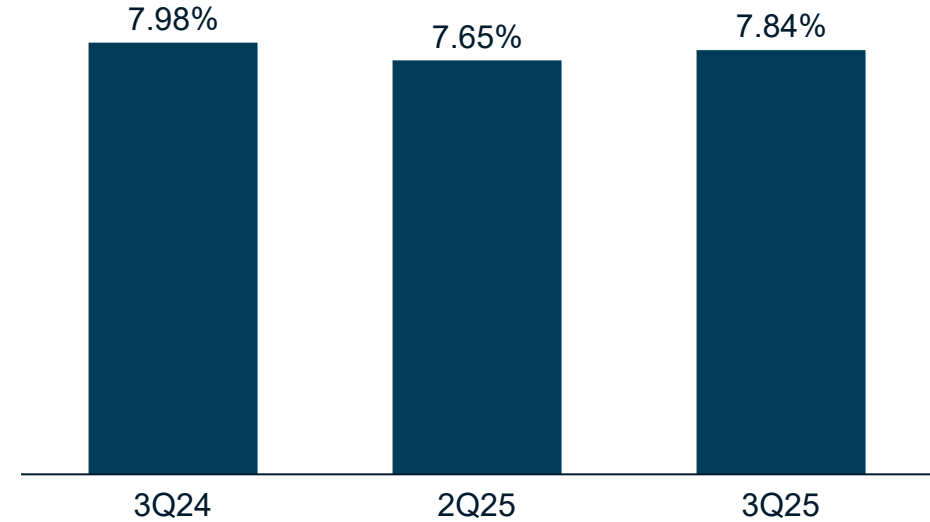
	3Q25	2Q25	3Q24	Regulatory Well-Capitalized	Excess of Well-Capitalized
<b>Consolidated Company</b>					
Total Risk-Based Ratio	16.69%	16.37%	17.00%	10.00%	6.69%
Tier 1 Risk-Based Capital	12.56%	12.34%	12.88%	8.00%	4.56%
CET 1 Ratio	10.14%	9.95%	10.46%	6.50%	3.64%
Leverage Ratio	9.77%	9.74%	9.83%	5.00%	4.77%
TCE Ratio <sup>(1)</sup>	7.84%	7.65%	7.98%	NA	NA
TBVPS <sup>(1)</sup>	\$16.99	\$16.46	\$15.63	NA	NA

Repurchased 1.4% of outstanding shares in 3Q25 and 5.3% in 2Q25, which impacted CET 1 ratio by 14bps and 43bps, respectively

**CET 1 Ratio**



**TCE Ratio<sup>(1)</sup>**



Note: 3Q25 regulatory capital ratios are preliminary.

1. Denotes a non-GAAP financial measure; see "Non-GAAP Reconciliation" slides in Appendix.

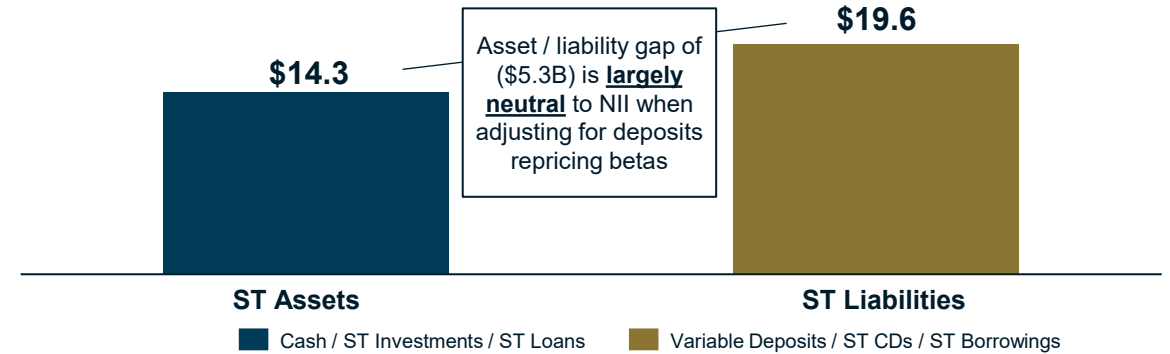
## Interest Rate Sensitivity

IRR position remains largely neutral for NII sensitivity; total earnings are liability sensitive

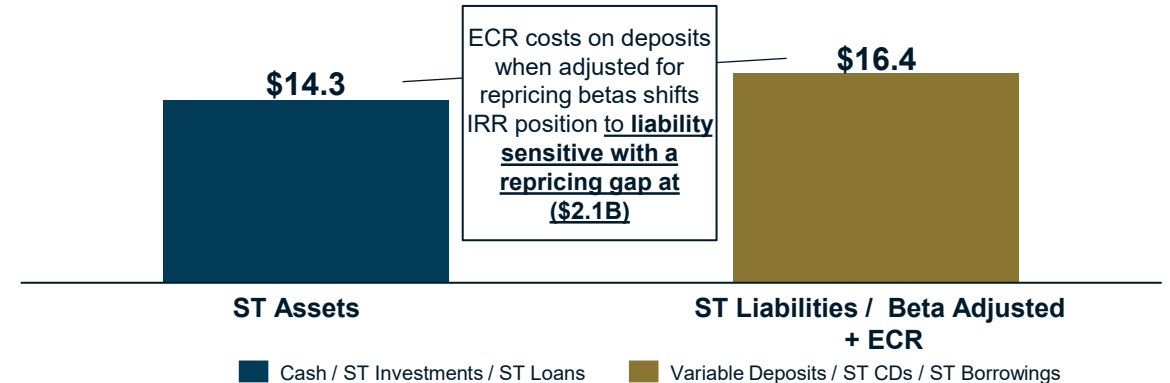
### HIGHLIGHTS

- ❖ Gap between short-term (“ST”) liabilities and assets of \$5.3B in 3Q compared to \$5.1B at 2Q
- ❖ When adjusted for deposit repricing betas, net interest income sensitivity is relatively neutral
- ❖ The impact of ECR costs on rate-sensitive deposits of \$3.6B shifts this neutral interest rate sensitivity to liability sensitive for total earnings

3Q25 IRR position – NII impact (\$B)



3Q25 IRR position – Total Earnings (\$B)



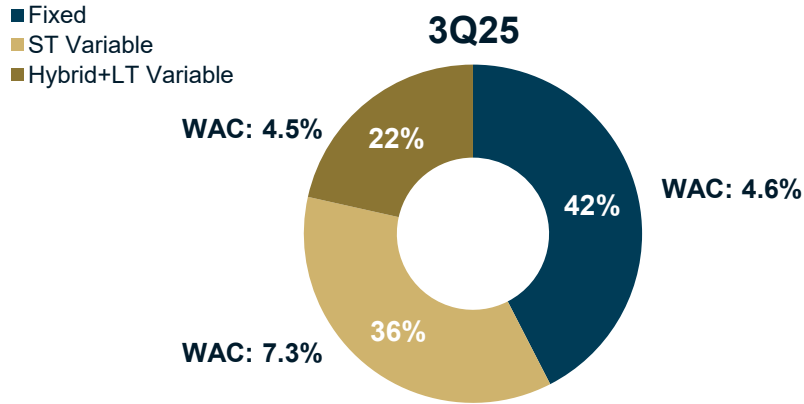
Note: Short Term (“ST”): Assets and liabilities expected to mature, reprice, or settle within one year. Rate sensitive defined as assets or liabilities that are repricing or maturing within one year.

# Loan Maturity and Repricing Summary

## 19% of fixed rate & hybrid loans will reprice / reset within one year at higher rates

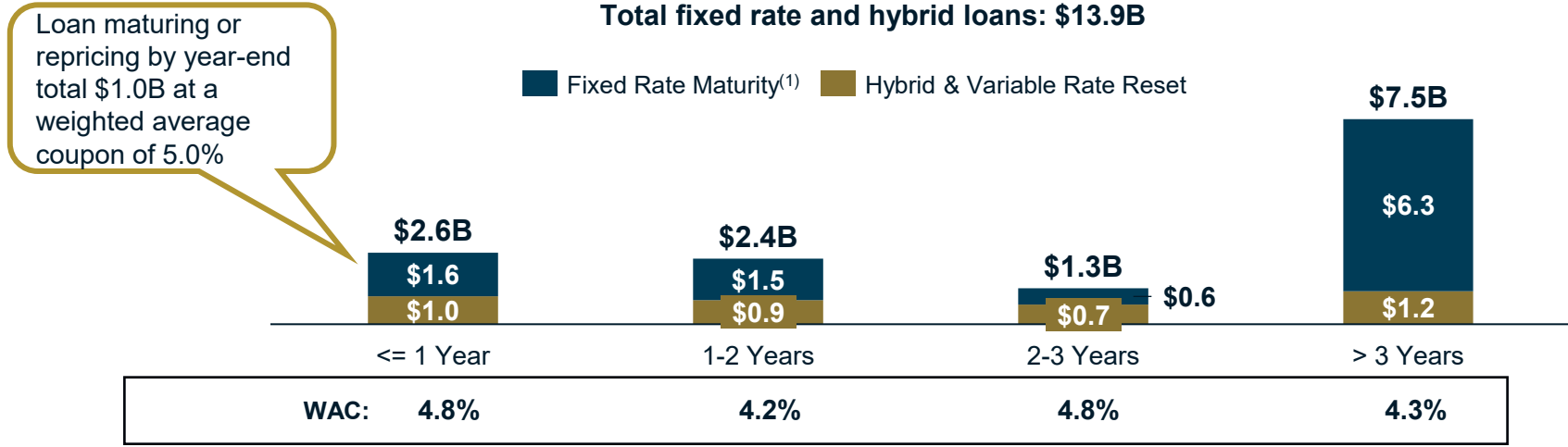
Over 50% or ~\$3.2B of low yielding multifamily loans will reprice or mature in next 2.5 years

### Loan Composition



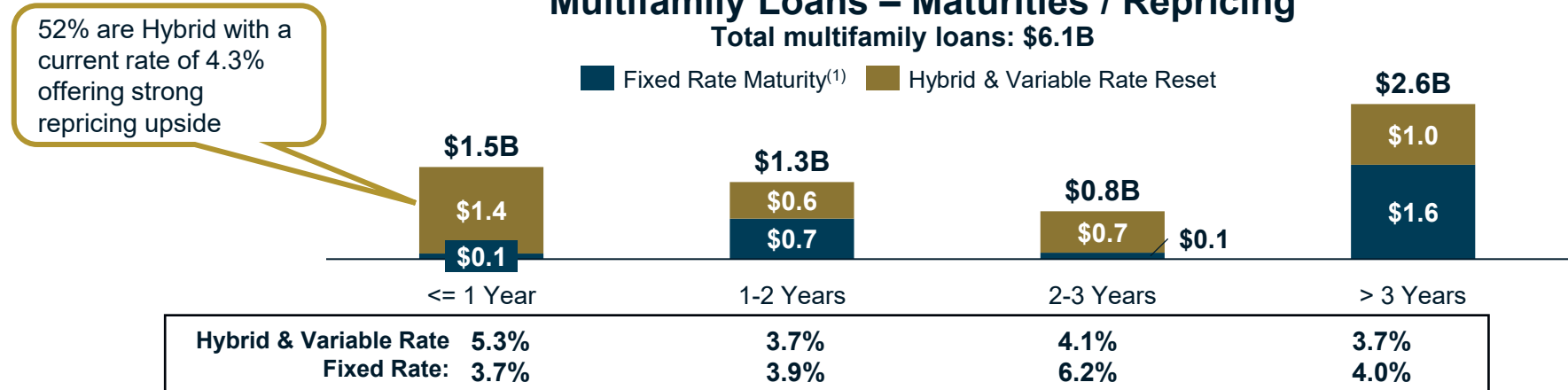
### Total Fixed Rate and Hybrid Loans – Maturities / Repricing

Total fixed rate and hybrid loans: \$13.9B



### Multifamily Loans – Maturities / Repricing

Total multifamily loans: \$6.1B



Note: Long Term ("LT") Variable: Loans that reset or mature beyond one year. Weighted Average Coupon ("WAC"): Weighted average of the contractual interest rate.

1. Balances include maturities only and do not include scheduled amortization and prepayment expectations.

# Outlook

## 2025 outlook

	Outlook as of 2Q25 earnings	Current outlook	Key factors
Loans	<ul style="list-style-type: none"> <li>Target mid single digit growth</li> </ul>	<ul style="list-style-type: none"> <li>Unchanged</li> </ul>	<ul style="list-style-type: none"> <li>Driven by growth in commercial loans</li> <li>Cautious given uncertain economic conditions</li> </ul>
Deposits	<ul style="list-style-type: none"> <li>Target mid single digit growth</li> <li>Target NIB ratio 27%-30%</li> </ul>	<ul style="list-style-type: none"> <li>Unchanged</li> </ul>	<ul style="list-style-type: none"> <li>Broad based growth across our businesses</li> </ul>
Net interest margin	<ul style="list-style-type: none"> <li>Target NIM of 3.20%-3.30% by 4Q25</li> </ul>	<ul style="list-style-type: none"> <li>Unchanged</li> </ul>	<ul style="list-style-type: none"> <li>Assumes no further rate cuts in 2025</li> </ul>
Noninterest expense (NIE)	<ul style="list-style-type: none"> <li>NIE average of \$190mm-\$195mm per qtr.</li> <li>Customer related expenses avg. of \$27mm-\$29mm per qtr.</li> </ul>	<ul style="list-style-type: none"> <li><b>Expect to come in at or below low end of target range</b></li> </ul>	<ul style="list-style-type: none"> <li>Benefit of September rate cut on customer related expenses will be reflected in 4Q</li> </ul>
Balance sheet metrics	<ul style="list-style-type: none"> <li>Wholesale funding ratio<sup>(1)</sup> 10%-12%</li> <li>Loan / deposits 85%-93%</li> </ul>	<ul style="list-style-type: none"> <li>Unchanged</li> </ul>	<ul style="list-style-type: none"> <li>Evaluate opportunities to optimize balance sheet</li> </ul>

### Future state financial targets remain unchanged

- ❖ ROAA ~1.1%+
- ❖ ROTCE ~13%+
- ❖ Continue to make consistent, meaningful progress toward goals
- ❖ Timing will depend on continued execution of core strategy combined with the impact of the economic and interest rate environments

1. Wholesale funding defined as borrowings plus brokered time deposits.

# Supplemental Information

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## Share repurchases

# Delivering shareholder value through share repurchases

Share Repurchase Activity	1Q25	2Q25	3Q25	Total
Repurchase Amount	\$38,545,698	\$111,454,299	\$35,498,391	\$185,498,388
Price Per Share <sup>(1)</sup>	\$14.36	\$12.65	\$16.48	\$13.59
Number of Shares Repurchased	2,684,823	8,809,814	2,153,792	13,648,429
Common Shares Outstanding <sup>(2)</sup>	169,083,588	166,403,086	157,467,137	169,083,588
<b>% of Shares Repurchased</b>	<b>1.6%</b>	<b>5.3%</b>	<b>1.4%</b>	<b>8.1%</b>

Note: Common shares outstanding as of September 30, 2025 are 155,522,693.

1. Represents VWAP of shares repurchased.

2. Common shares outstanding are as of March 17, 2025 for 1Q25, March 31, 2025 for 2Q25, and June 30, 2025 for 3Q25. Total is based off share count from commencement of share repurchase program as of March 17, 2025.

## CRE Portfolio

# High quality CRE portfolio has low weighted-average LTV and strong debt-service coverage ratio (DSCR)

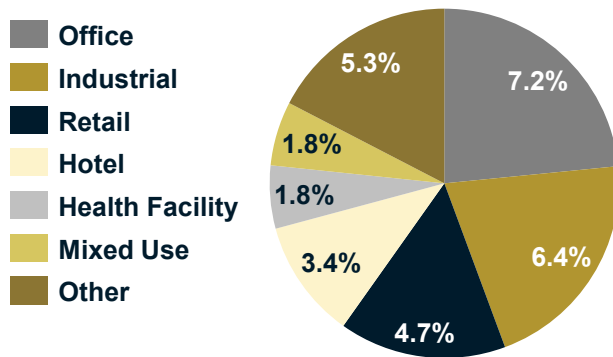
### HIGHLIGHTS

- ❖ 74% of total CRE portfolio located in California
- ❖ Total CRE has a low weighted average LTV of 61%
- ❖ Other Property Types includes mobile homes, self storage, gas stations, special use, schools, places of worship and restaurants

### Total CRE is well diversified across multiple industries

Property Type (\$ in millions)	Count	3Q25	2Q25	3Q25 % of Total CRE	3Q25 % of Total Loans HFI	Avg Loan Size	WA LTV <sup>(1)</sup>	DSCR	NPL %	NPL \$
Multifamily	1,302	\$6,125	\$6,281	51%	25%	\$4.7	60%	1.30	0.01%	\$0.8
Real Estate Construction	156	2,155	2,302	18%	9%	13.8	72%	-	0.00%	0.0
Other CRE	1,007	3,655	3,746	31%	15%	3.6	55%	2.08	1.54%	56.2
Office	201	856	906	7%	4%	4.3	58%	2.28	2.03%	17.4
Industrial / Warehouse	337	765	772	6%	3%	2.3	53%	2.27	0.20%	1.5
Retail	175	565	571	5%	2%	3.2	52%	1.74	0.06%	0.3
Hotel	36	402	398	3%	2%	11.2	52%	1.76	7.25%	29.2
Mixed Use	41	217	227	2%	1%	5.3	53%	1.65	0.00%	0.0
Health Facility	35	213	214	2%	1%	6.1	57%	2.67	2.88%	6.1
Other Property Types	182	636	656	5%	3%	3.5	57%	2.02	0.28%	1.7
<b>Total CRE</b>	<b>2,465</b>	<b>\$11,934</b>	<b>\$12,329</b>	<b>100%</b>	<b>49%</b>	<b>\$4.8</b>	<b>61%</b>	<b>1.59</b>	<b>0.48%</b>	<b>\$57.1</b>

### Other CRE as % of Total CRE

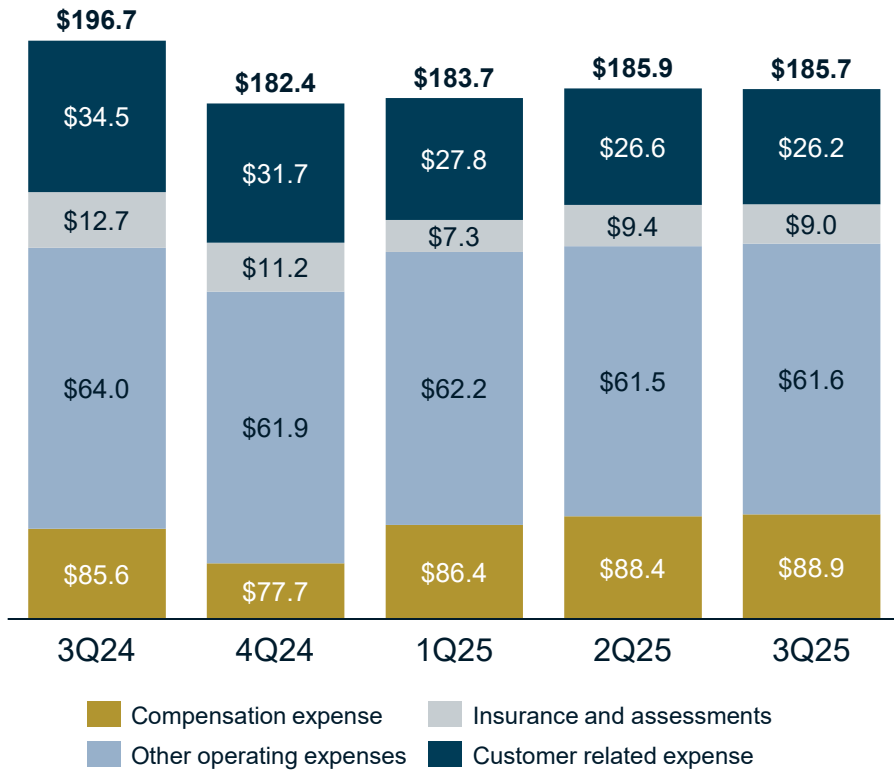


- Total CRE comprises 49% of total loans HFI and Other CRE comprises 15% of total loans HFI
- 87% of office collateral located in California, 7% in Colorado and 6% in other states
- Multifamily has a low average LTV and a strong DSCR coverage ratio of 1.3x

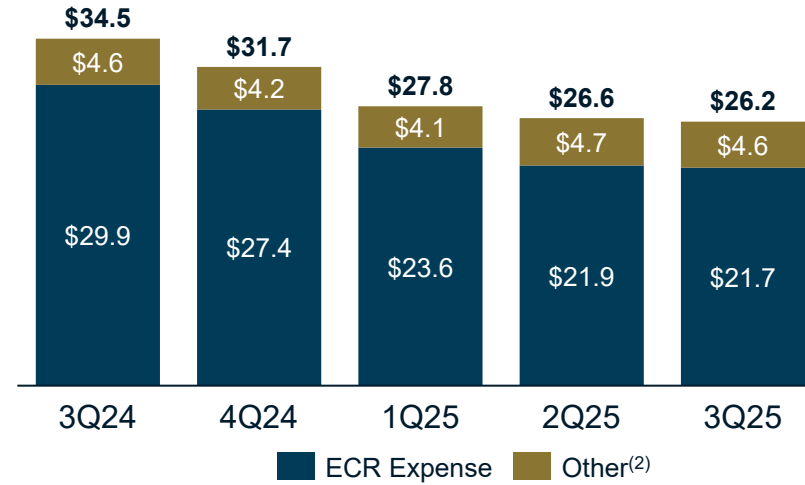
# Customer Related Expense

## ECR expenses were flat as deposit balances remained relatively stable

Adjusted Noninterest Expense Detail<sup>(1)</sup> (\$mm)

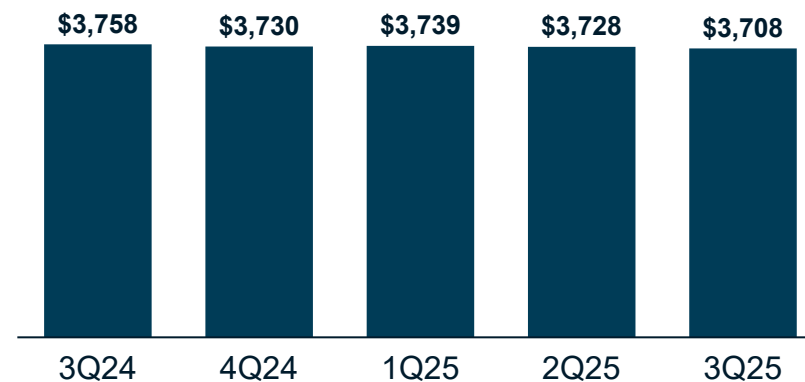


Customer Related Expense (\$mm)



ECR indexed to Fed Funds rate with every 25bps change corresponding to ~\$6mm of annual ECR expense

Average HOA Deposits (\$mm)



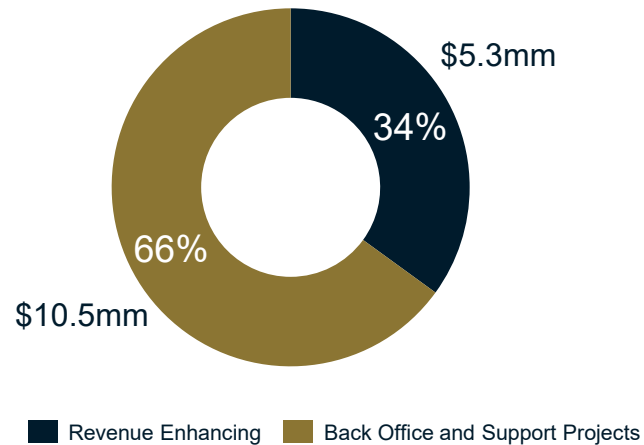
Substantially all HOA deposits have ECR expenses; average deposit rate (excluding ECR costs) for 3Q25 is 82bps

1. Excludes acquisition, integration and reorganization costs. Denotes a non-GAAP financial measure, see "Non-GAAP Reconciliation" slides in Appendix.  
 2. Other customer related expense includes deposit referral fees, armored car services, check printing expenses, and other miscellaneous expenses

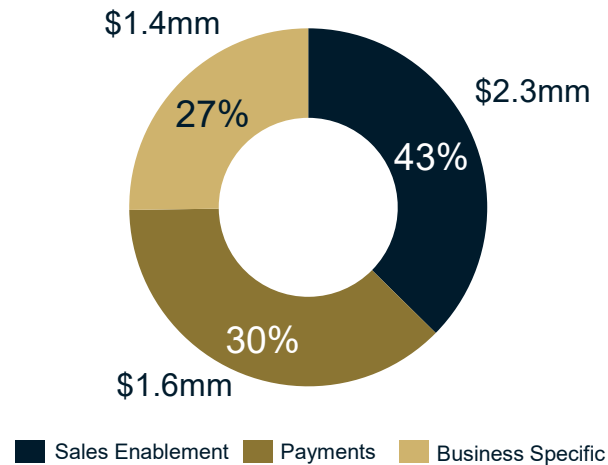
## Projects and Investments

Expect total project and investment spend of \$16mm in 2025, with \$6mm of planned expense in 2025

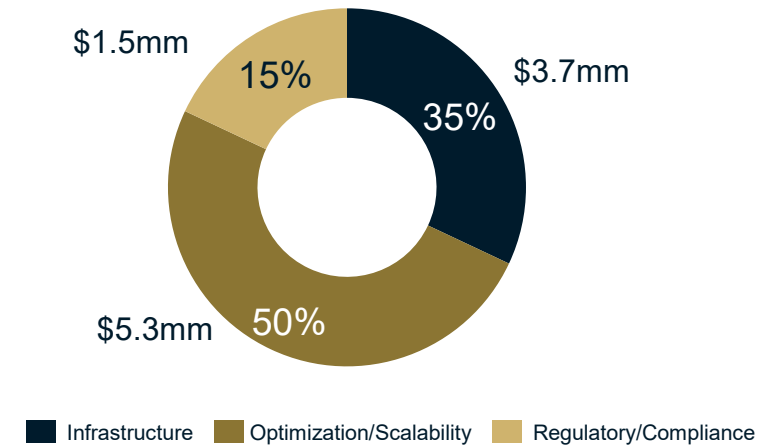
### Project investment composition



### Revenue enhancing projects



### Back office and support projects



## Liquidity

# Maintaining high levels of primary and secondary liquidity

- ❖ Uninsured and uncollateralized deposits of \$7.6B, which represents ~28% of total deposits
- ❖ Total primary and secondary liquidity was 1.9x uninsured and uncollateralized deposits

(\$ in millions) 3Q25	Current Availability	Utilization	Capacity
<b>Primary Liquidity</b>			
Cash and cash equivalents <sup>(1)</sup>	\$2,225		
AFS Securities (unpledged) <sup>(2)</sup>	2,235		
<b>Total Primary Liquidity</b>	<b>4,460</b>		
<b>Total Secondary Liquidity</b>	<b>10,289</b>	<b>2,277</b>	<b>12,566</b>
<b>Total Primary + Secondary Liquidity</b>	<b>\$14,749</b>		

### Definitions

**Primary liquidity:** Cash and cash equivalents (excluding restricted cash) and the market value of unencumbered Available-For-Sale (“AFS”) securities, net of a haircut. These assets are (i) unencumbered, (ii) readily available for use, and (iii) can be readily sold or pledged under normal operating conditions and under a range of stress conditions.

**Secondary Liquidity:** Net available borrowing capacity with the FHLB and FRB.

# Experienced Management Team with Track Record of Success at Leading Institutions



**Jared Wolff**

*Chairman and Chief Executive Officer*

30+ years of banking and law. Previously held senior executive positions with City National Bank (RBC) and PacWest Bancorp



**Joe Kauder**

*Chief Financial Officer*

30+ years of banking experience, previously served as EVP, CFO Wells Fargo Wholesale Banking



**Chris Baron**

*President, Community Banking*

30+ years of banking experience. Previously served as President of Los Angeles Region for Pacific Western Bank



**Chris Blake**

*Vice Chairman of the Bank*

40+ years of banking experience, previously served as President & CEO, Community Bank Division, for PacWest Bancorp



**Bryan Corsini**

*Chief Credit Officer*

35+ years of banking experience, previously served as CCO of PacWest Bancorp and Director of Pacific Western Bank



**Ido Dotan**

*General Counsel and Chief Administrative Officer*

20+ years experience in corporate securities, M&A, and structured finance. Previously served as EVP of Carrington Mortgage Holdings



**Karen Hon**

*Chief Accounting Officer*

20+ years of finance & accounting experience, previously served as Chief Accounting Officer at Silicon Valley Bank



**Hamid Hussain**

*President of the Bank*

30+ years of banking experience, previously served as EVP, Real Estate Market Executive for Wells Fargo



**Stan Ivie**

*Head of Government and Regulatory Affairs*

Previously served as the Chief Risk Officer of PacWest Bancorp & the regional director for the FDIC's San Francisco and Dallas Regions



**Alex Kweskin**

*Chief Human Resources Officer*

25+ years of Human Resources experience, previously held HR leadership roles at MUFG Union Bank and Wells Fargo



**Scott Ladd**

*Chief Credit Officer for Specialty Banking and Credit Operations*

25+ years banking and consulting experience, previously served as EVP, Group Head, Portfolio Management at PacWest Bancorp



**Olivia Lindsay**

*Chief Risk Officer*

20+ years of experience in regulatory processes and controls, previously spent 15 years at MUFG Union Bank



**Sean Lynden**

*President, Venture Banking Group*

30+ years of banking and related experience. Previously served as President of Venture Banking Group for Pacific Western Bank



**Michael Pierron**

*Head of Payments*

25+ years of technology, product and operations, previously served as Head of Operations at Flagstar Bank



**Bill Rhodes**

*Chief Internal Audit Officer*

25+ years of banking and internal audit experience, previously served as CAE of Coastal Community Bank and Deputy CAE of Silicon Valley Bank



**Steve Schwimmer**

*Chief Information Officer*

30+ years of experience in banking technology, previously served as the EVP, Chief Innovation Officer at PacWest Bancorp

# Appendix

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# Non-GAAP Financial Information

Tangible assets, tangible common equity, tangible common equity ratio, tangible book value per common share, adjusted net earnings, adjusted return on average assets ("ROAA"), return on average tangible common equity, adjusted return on average tangible common equity, pre-tax pre-provision ("PTPP") income, adjusted noninterest expense, efficiency ratio, adjusted efficiency ratio, adjusted ACL ratio, and economic coverage ratio constitute supplemental financial information determined by methods other than in accordance with GAAP. These non-GAAP measures are used by management in its analysis of the Company's performance.

Tangible assets is calculated by subtracting goodwill and other intangible assets from total assets. Tangible common equity is calculated by subtracting preferred stock and goodwill and other intangible assets, as applicable, from stockholders' equity. Return on average tangible common equity is calculated by dividing net earnings available to common stockholders, after adjustment for amortization of intangible assets and goodwill impairment, by average tangible common equity. Adjusted return on average tangible common equity is calculated by dividing adjusted net earnings available to common stockholders, after adjustment for amortization of intangible assets and goodwill impairment, by average tangible common equity. Banking regulators also exclude goodwill and other intangible assets from stockholders' equity when assessing the capital adequacy of a financial institution.

Adjusted net earnings is calculated by adjusting net earnings by unusual, one-time items. ROAA is calculated by dividing annualized net earnings by average assets. Adjusted ROAA is calculated by dividing annualized adjusted net earnings by average assets.

PTPP income is calculated by adding net interest income and noninterest income (total revenue) and subtracting noninterest expense. Adjusted PTPP income is calculated by adding net interest income and adjusted noninterest income (adjusted total revenue) and subtracting adjusted noninterest expense.

Adjusted noninterest expense is calculated by subtracting acquisition, integration and reorganization costs from total noninterest expense. Adjusted noninterest expense excluding customer related expenses is calculated by subtracting customer related expenses from adjusted noninterest expense.

Efficiency ratio is calculated by dividing noninterest expense (less intangible asset amortization and acquisition, integration and reorganization costs) by total revenue (the sum of net interest income and noninterest income, less gain (loss) on sale of securities).

Adjusted efficiency ratio is calculated by dividing adjusted noninterest expense (less intangible asset amortization and acquisition, integration and reorganization costs, customer related expenses and any unusual one-item items) by adjusted total revenue (the sum of net interest income and noninterest income, less gain (loss) on sale of securities and customer related expense).

Economic coverage ratio is calculated by dividing the allowance for credit losses adjusted for the impact of the credit-linked notes and unearned credit mark from purchase accounting by loans and leases held for investment.

Core deposits is calculated as total deposits less brokered CDs and brokered non-maturity deposits.

Core loan portfolio is calculated as total loans held for investment less premium finance loans, student loans, and Civic loans.

Adjusted ACL ratio is calculated by dividing adjusted ACL for lower loss loan categories by adjusted loans and leases held for investment.

Management believes the presentation of these financial measures adjusting the impact of these items provides useful supplemental information that is essential to a proper understanding of the financial results and operating performance of the Company. This disclosure should not be viewed as a substitute for results determined in accordance with GAAP, nor is it necessarily comparable to non-GAAP performance measures that may be presented by other companies.

The following tables on pages 32-41 provide reconciliations of the non-GAAP measures to financial measures defined by GAAP.

# Non-GAAP Reconciliation

(\$ in thousands, except per share data)	3Q25	2Q25	1Q25	4Q24	3Q24
<b>Tangible Common Equity Ratio</b>					
Total stockholders' equity	\$3,466,739	\$3,426,843	\$3,521,656	\$3,499,949	\$3,496,198
Less: preferred stock	498,516	498,516	498,516	498,516	498,516
<b>Total common equity</b>	<b>2,968,223</b>	<b>2,928,327</b>	<b>3,023,140</b>	<b>3,001,433</b>	<b>2,997,682</b>
Less: goodwill and intangible assets	326,444	333,451	340,458	347,465	357,332
<b>Tangible common equity</b>	<b>\$2,641,779</b>	<b>\$2,594,876</b>	<b>\$2,682,682</b>	<b>\$2,653,968</b>	<b>\$2,640,350</b>
Total assets	34,012,965	34,250,453	33,779,918	33,542,864	33,432,613
Less: goodwill and intangible assets	326,444	333,451	340,458	347,465	357,332
<b>Tangible assets</b>	<b>\$33,686,521</b>	<b>\$33,917,002</b>	<b>\$33,439,460</b>	<b>\$33,195,399</b>	<b>\$33,075,281</b>
Total stockholders' equity to total assets	10.19%	10.01%	10.43%	10.43%	10.46%
Tangible common equity ratio <sup>(1)</sup>	7.84%	7.65%	8.02%	7.99%	7.98%
Book value per common share <sup>(2)</sup>	\$19.09	\$18.58	\$18.17	\$17.78	\$17.75
Tangible book value per common share (TBVPS) <sup>(3)</sup>	\$16.99	\$16.46	\$16.12	\$15.72	\$15.63
Common shares outstanding <sup>(4)</sup>	155,522,693	157,647,137	166,403,086	168,825,656	168,879,566

1. Tangible common equity divided by tangible assets.

2. Total common equity divided by common shares outstanding.

3. Tangible common equity divided by common shares outstanding.

4. Common shares outstanding include non-voting common stock equivalents that are participating securities.

# Non-GAAP Reconciliation

(\$ in thousands)	3Q25	2Q25	1Q25	4Q24	3Q24
<b>Return on Average Tangible Common Equity ("ROATCE")</b>					
Net earnings	\$69,629	\$28,385	\$53,568	\$56,919	\$8,784
Earnings before income taxes			\$73,061	\$70,103	\$11,514
Add: Intangible asset amortization			7,160	7,770	8,485
Adjusted earnings before income used for ROATCE			80,221	77,873	19,999
Adjusted income tax expense <sup>(1)</sup>			(20,296)	(19,281)	(5,522)
Adjustments:					
Intangible asset amortization	7,160	7,159			
Tax impact of adjustment above <sup>(1)</sup>	(1,958)	(1,655)			
Adjustment to net earnings	5,202	5,504			
Adjusted net earnings for ROATCE	74,831	33,889	59,925	58,592	14,477
Less: Preferred stock dividends	9,947	9,947	9,947	9,947	9,947
<b>Adjusted net earnings available to common and equivalent stockholders for ROATCE</b>	<b>\$64,884</b>	<b>\$23,942</b>	<b>\$49,978</b>	<b>\$48,645</b>	<b>\$4,530</b>
Net earnings	\$69,629	\$28,385	\$53,568	\$56,919	\$8,784
Earnings before income taxes			\$73,061	\$70,103	\$11,514
Add: Intangible asset amortization			7,160	7,770	8,485
Add: Loss on sale of securities			-	NA	59,946
Less: Acquisition, integration, and reorganization costs			-	NA	(510)
Adjusted earnings before income used for ROATCE			80,221	77,873	79,435
Adjusted income tax expense <sup>(1)</sup>			(20,296)	(19,281)	(21,932)
Adjustments:					
Intangible asset amortization	7,160	7,159			
Provision for credit losses related to transfer of loans to held for sale	-	26,289			
Total adjustments	7,160	33,448			
Tax impact of adjustments above <sup>(1)</sup>	(1,958)	(7,733)			
Income tax related adjustments	-	9,792			
Adjustment to net earnings	5,202	35,507			
Adjusted net earnings for adjusted ROATCE	74,831	63,892	59,925	58,592	57,503
Less: Preferred stock dividends	9,947	9,947	9,947	9,947	9,947
<b>Adjusted net earnings available to common and equivalent stockholders for adjusted ROATCE</b>	<b>\$64,884</b>	<b>\$53,945</b>	<b>\$49,978</b>	<b>\$48,645</b>	<b>\$47,556</b>
Average total stockholders' equity	3,437,335	3,430,143	3,524,181	3,486,164	3,452,575
Less: Average preferred stock	498,516	498,516	498,516	498,516	498,516
Less: Average goodwill and intangible assets	330,277	337,352	344,610	352,907	361,316
<b>Average tangible common equity</b>	<b>\$2,608,542</b>	<b>\$2,594,275</b>	<b>\$2,681,055</b>	<b>\$2,634,741</b>	<b>\$2,592,743</b>
Return on average equity <sup>(2)</sup>	8.04%	3.32%	6.16%	6.50%	1.01%
Return on average tangible common equity <sup>(3)</sup>	9.87%	3.70%	7.56%	7.35%	0.70%
Adjusted return on average tangible common equity <sup>(4)</sup>	9.87%	8.34%	7.56%	7.35%	7.30%

1. Effective tax rates of 27.34%, 23.12%, 25.30%, 24.76%, and 27.61% used for the three months ended September 30, 2025, June 30, 2025, March 31, 2025, December 31, 2024, and September 30, 2024, respectively.

2. Annualized net earnings divided by average stockholders' equity.

3. Annualized adjusted net earnings available to common and equivalent stockholders for ROATCE divided by average tangible common equity.

4. Annualized adjusted net earnings available to common and equivalent stockholders for adjusted ROATCE divided by average tangible common equity.

# Non-GAAP Reconciliation

(\$ in thousands, except per share amounts)	3Q25	2Q25	1Q25	4Q24	3Q24
<b>Adjusted Net Earnings</b>					
Net earnings	\$69,629	\$28,385	\$53,568	\$56,919	\$8,784
Earnings before income taxes			\$73,061	\$70,103	\$11,514
Add: Loss on sale of securities			-	NA	59,946
Less: Acquisition, integration, and reorganization costs			-	NA	(510)
Adjusted earnings before income taxes			73,061	70,103	70,950
Adjusted income tax expense <sup>(1)</sup>			(19,493)	(13,184)	(19,589)
Adjustments:					
Provision for credit losses related to transfer of loans to held for sale	-	26,289			
Tax impact of adjustment above <sup>(1)</sup>	-	(6,078)			
Income tax related adjustments	-	9,792			
Adjustment to net earnings	-	30,003			
Adjusted net earnings	69,629	58,388	53,568	56,919	51,361
Less: Preferred stock dividends	(9,947)	(9,947)	(9,947)	(9,947)	(9,947)
<b>Adjusted net earnings available to common and equivalent stockholders</b>	<b>\$59,682</b>	<b>\$48,441</b>	<b>\$43,621</b>	<b>\$46,972</b>	<b>\$41,414</b>
Weighted average diluted common shares outstanding	159,051	158,462	169,434	169,732	168,583
Diluted earnings (loss) per common share	\$0.38	\$0.12	\$0.26	\$0.28	\$ (0.01)
Adjusted diluted earnings per common share <sup>(2)</sup>	\$0.38	\$0.31	\$0.26	\$0.28	\$0.25
Average total assets	\$33,831,217	\$33,764,149	\$33,308,385	\$33,562,028	\$34,426,185
Return on average assets ("ROAA") <sup>(3)</sup>	0.82%	0.34%	0.65%	0.67%	0.10%
Adjusted ROAA <sup>(4)</sup>	0.82%	0.69%	0.65%	0.67%	0.59%

1. Effective tax rates of 27.34%, 23.12%, 25.30%, 24.76%, and 27.61% used for the three months ended September 30, 2025, June 30, 2025, March 31, 2025, December 31, 2024, and September 30, 2024, respectively.

2. Adjusted net earnings available to common and equivalent stockholders divided by weighted average common shares outstanding.

3. Annualized net earnings divided by average assets.

4. Annualized adjusted net earnings divided by average assets.

# Non-GAAP Reconciliation

(\$ in thousands)	3Q25	2Q25	1Q25	4Q24	3Q24
<b>PTPP and Adjusted PTPP Income</b>					
Net interest income	\$253,444	\$240,216	\$232,364	\$235,285	\$232,175
Add: Noninterest income (loss)	34,285	32,633	33,650	28,989	(15,452)
Total revenue	287,729	272,849	266,014	264,274	216,723
Less: Noninterest expense	(185,684)	(185,869)	(183,653)	(181,370)	(196,209)
<b>Pre-tax, pre-provision ("PTPP") income</b>	<b>\$102,045</b>	<b>\$86,980</b>	<b>\$82,361</b>	<b>\$82,904</b>	<b>\$20,514</b>
Total revenue	\$287,729	\$272,849	\$266,014	\$264,274	\$216,723
Add: Loss on sale of securities	-	-	-	454	59,946
Adjusted total revenue	287,729	272,849	266,014	264,728	276,669
Noninterest expense	185,684	185,869	183,653	181,370	196,209
Less: Acquisition, integration, and reorganization costs	-	-	-	1,023	510
Adjusted noninterest expense	185,684	185,869	183,653	182,393	196,719
<b>Adjusted Pre-tax, pre-provision ("Adjusted PTPP") income</b>	<b>\$102,045</b>	<b>\$86,980</b>	<b>\$82,361</b>	<b>\$82,335</b>	<b>\$79,950</b>

# Non-GAAP Reconciliation

(\$ in thousands)	3Q25	2Q25	1Q25	4Q24	3Q24
<b>Adjusted Efficiency Ratio</b>					
Noninterest expense	\$185,684	\$185,869	\$183,653	\$181,370	\$196,209
Less: Intangible asset amortization	(7,160)	(7,159)	(7,160)	(7,770)	(8,485)
Less: Acquisition, integration, and reorganization costs	-	-	-	1,023	510
<b>Noninterest expense used for efficiency ratio</b>	<b>\$178,524</b>	<b>\$178,710</b>	<b>\$176,493</b>	<b>\$174,623</b>	<b>\$188,234</b>
Less: Customer related expense	(26,227)	(26,577)	(27,751)	(31,672)	(34,475)
<b>Noninterest expense used for adjusted efficiency ratio</b>	<b>\$152,297</b>	<b>\$152,133</b>	<b>\$148,742</b>	<b>\$142,951</b>	<b>\$153,759</b>
Total Revenue	\$287,729	\$272,849	\$266,014	\$264,274	\$216,723
Add: Loss on sale of securities	-	-	-	454	59,946
<b>Total revenue used for efficiency ratio</b>	<b>\$287,729</b>	<b>\$272,849</b>	<b>\$266,014</b>	<b>\$264,728</b>	<b>\$276,669</b>
Less: Customer related expense	(26,227)	(26,577)	(27,751)	(31,672)	(34,475)
<b>Total revenue used for adjusted efficiency ratio</b>	<b>\$261,502</b>	<b>\$246,272</b>	<b>\$238,263</b>	<b>\$233,056</b>	<b>\$242,194</b>
Noninterest expense to total revenue	64.53%	68.12%	69.04%	68.63%	90.53%
Efficiency ratio <sup>(1)</sup>	62.05%	65.50%	66.35%	65.96%	68.04%
Adjusted efficiency ratio <sup>(2)</sup>	58.24%	61.77%	62.43%	61.34%	63.49%

1. Noninterest expense used for efficiency ratio divided by total revenue used for efficiency ratio.

2. Noninterest expense used for adjusted efficiency ratio divided by total revenue used for adjusted efficiency ratio.

# Non-GAAP Reconciliation

(\$ in thousands)	3Q25	2Q25	1Q25	4Q24	3Q24
<b>Adjusted Noninterest Expense to Average Total Assets</b>					
Noninterest expense	\$185,684	\$185,869	\$183,653	\$181,370	\$196,209
Less: Acquisition, integration, and reorganization costs	-	-	-	1,023	510
<b>Adjusted noninterest expense</b>	<b>\$185,684</b>	<b>\$185,869</b>	<b>\$183,653</b>	<b>\$182,393</b>	<b>\$196,719</b>
Less: Customer related expense	(26,227)	(26,577)	(27,751)	(31,672)	(34,475)
<b>Adjusted noninterest expense excluding customer related expense</b>	<b>\$159,457</b>	<b>\$159,292</b>	<b>\$155,902</b>	<b>\$150,721</b>	<b>\$162,244</b>
Average assets	\$33,831,217	\$33,764,149	\$33,308,385	\$33,562,028	\$34,426,185
Noninterest expense to average total assets	2.18%	2.21%	2.24%	2.15%	2.27%
Adjusted noninterest expense to average total assets	2.18%	2.21%	2.24%	2.16%	2.27%
Adjusted noninterest expense excluding customer related expense to average total assets	1.87%	1.89%	1.90%	1.79%	1.87%

# Non-GAAP Reconciliation

(\$ in millions)	3Q25	2Q25	3Q24
<b>Core Deposits</b>			
Total Deposits	\$27,185	\$27,528	\$26,828
Less: Brokered CDs	(2,259)	(2,312)	(1,993)
Less: Brokered Non-maturity Deposits	(166)	(564)	(639)
<b>Total Core Deposits</b>	<b>\$24,760</b>	<b>\$24,652</b>	<b>\$24,196</b>

# Non-GAAP Reconciliation

(\$ in millions)	3Q25	2Q25
<b>Core Loans</b>		
Total Loans HFI	\$24,111	\$24,246
Discontinued Area Loans:		
Less: Premium Finance Loans	(465)	(473)
Less: Student Loans	(276)	(286)
Less: Civic Loans	(69)	(75)
Total Discontinued Area Loans	(810)	(834)
<b>Total Core Loans</b>	<b>\$23,301</b>	<b>\$23,412</b>

# Non-GAAP Reconciliation

(\$ in thousands)	3Q25	2Q25	1Q25	4Q24	3Q24
<b>Economic coverage ratio</b>					
Allowance for credit losses ("ACL")	\$270,722	\$258,565	\$264,557	\$268,431	\$281,916
Add: Unearned credit mark from purchase accounting <sup>(1)</sup>	17,496	19,199	20,870	22,473	24,678
Add: Credit-linked notes <sup>(2)</sup>	110,539	112,887	115,188	116,991	120,617
Adjusted allowance for credit losses	<u>\$398,757</u>	<u>\$390,651</u>	<u>\$400,616</u>	<u>\$407,896</u>	<u>\$427,212</u>
Loans and leases held for investment	\$24,110,642	\$24,245,893	\$24,126,527	\$23,781,663	\$23,527,777
ACL to loans and leases held for investment <sup>(3)</sup>	1.12%	1.07%	1.10%	1.13%	1.20%
<b>Economic coverage ratio <sup>(4)</sup></b>	<b>1.65%</b>	<b>1.61%</b>	<b>1.66%</b>	<b>1.72%</b>	<b>1.82%</b>

# Non-GAAP Reconciliation

(\$ in thousands)	3Q25
<b>Adjusted ACL for Lower Loss Loan Categories Ratio</b>	
Allowance for credit losses ("ACL")	\$270,722
Less: ACL on lower loss loan categories:	
ACL on warehouse lending loan portfolio	(4,672)
ACL on equity fund loan portfolio	(914)
ACL on lender finance loan portfolio	(5,392)
ACL on single family residential mortgage loans	(2,319)
<b>Adjusted ACL for total lower loss loan categories<sup>(1)</sup></b>	<b>\$257,425</b>
Loans and leases held for investment	\$24,110,642
Less: Lower loss loan categories:	
Warehouse lending loan portfolio	(1,770,691)
Equity fund loan portfolio	(1,047,768)
Lender finance loan portfolio	(1,435,110)
Single family residential mortgage loans	(3,093,783)
<b>Adjusted loans and leases held for investment<sup>(1)</sup></b>	<b>\$16,763,290</b>
<b>ACL to loans and leases held for investment<sup>(2)</sup></b>	<b>1.12%</b>
<b>Adjusted ACL excluding SFR loans</b>	<b>1.28%</b>
<b>Adjusted ACL excluding SFR and warehouse loans</b>	<b>1.37%</b>
<b>Adjusted ACL for total lower loss loan categories to adjusted loans and leases held for investment<sup>(3)</sup></b>	<b>1.54%</b>

1. Lower loss loan categories include warehouse lending loans, equity fund loans, lender finance loans, and residential mortgage loans.

2. ACL divided by loans and leases held for investment.

3. Adjusted ACL for lower loss loan categories (includes SFR, Warehouse, Fund Finance, and Lender Finance) divided by adjusted loans and leases held for investment.